

UIL REGION 21 Profit & Loss by Class

June 2017 through May 2018

	<u>01. Band Marching</u>	<u>02. Band Twirling S&E</u>	<u>03. Vocal S&E</u>
Ordinary Income/Expense			
Income			
FEES	13,650.00	5,190.00	7,480.00
Miscellaneous Income	0.00	0.00	0.00
Program Fees	0.00	0.00	0.00
Total Income	<u>13,650.00</u>	<u>5,190.00</u>	<u>7,480.00</u>
Cost of Goods Sold			
AWARDS	953.98	534.60	877.51
Total COGS	<u>953.98</u>	<u>534.60</u>	<u>877.51</u>
Gross Profit	12,696.02	4,655.40	6,602.49
Expense			
Area Marching Contest	0.00	0.00	0.00
CONTEST JUDGES	3,508.91	2,386.29	4,166.01
CONTEST DIRECTOR	0.00	426.17	600.00
CONTEST HOST & SITE EXPENSE	2,160.00	577.02	707.13
CONTEST HOST Piano Rental	0.00	0.00	0.00
CONTEST OFFICE	540.00	0.00	0.00
CONTEST PROGRAMS (PRINTING)	360.00	0.00	0.00
CONTEST RECORD & VIDEO	2,310.00	0.00	0.00
CONTEST SR MUSIC	0.00	0.00	0.00
CONTEST STATE FEE	420.00	0.00	0.00
Miscellaneous	0.00	0.00	0.00
OFFICE EXPENSE	61.05	0.00	24.46
Refunds	0.00	0.00	0.00
void check	0.00	0.00	0.00
Total Expense	<u>9,359.96</u>	<u>3,389.48</u>	<u>5,497.60</u>
Net Ordinary Income	3,336.06	1,265.92	1,104.89
Other Income/Expense			
Other Income			
Interest Income	0.00	0.00	0.00
Total Other Income	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
Other Expense			
Other Expenses	0.00	0.00	0.00
Total Other Expense	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
Net Other Income	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
Income	<u><u>3,336.06</u></u>	<u><u>1,265.92</u></u>	<u><u>1,104.89</u></u>
Less Adm. Cost (26.2%):	\$3,576.17	\$1,359.73	\$1,959.69
Net Income:	(\$240.11)	(\$93.81)	(\$854.80)

UIL REGION 21 Profit & Loss by Class

June 2017 through May 2018

	04. Instrumental S&E	05. STRING S&E	06. Vocal HS/MS C&SR
Ordinary Income/Expense			
Income			
FEES	42,010.00	2,530.00	23,200.00
Miscellaneous Income	0.00	0.00	0.00
Program Fees	0.00	0.00	0.00
Total Income	42,010.00	2,530.00	23,200.00
Cost of Goods Sold			
AWARDS	3,608.55	224.50	1,188.23
Total COGS	3,608.55	224.50	1,188.23
Gross Profit	38,401.45	2,305.50	22,011.77
Expense			
Area Marching Contest	0.00	0.00	0.00
CONTEST JUDGES	18,289.96	1,698.81	14,218.40
CONTEST DIRECTOR	500.00	0.00	1,200.00
CONTEST HOST & SITE EXPENSE	1,500.00	288.11	1,200.00
CONTEST HOST Piano Rental	1,200.00	0.00	0.00
CONTEST OFFICE	500.00	0.00	0.00
CONTEST PROGRAMS (PRINTING)	0.00	0.00	196.50
CONTEST RECORD & VIDEO	0.00	0.00	2,420.00
CONTEST SR MUSIC	0.00	0.00	1,086.49
CONTEST STATE FEE	0.00	0.00	770.00
Miscellaneous	0.00	0.00	0.00
OFFICE EXPENSE	0.00	0.00	85.50
Refunds	0.00	0.00	0.00
void check	0.00	0.00	0.00
Total Expense	21,989.96	1,986.92	21,176.89
Net Ordinary Income	16,411.49	318.58	834.88
Other Income/Expense			
Other Income			
Interest Income	0.00	0.00	0.00
Total Other Income	0.00	0.00	0.00
Other Expense			
Other Expenses	0.00	0.00	0.00
Total Other Expense	0.00	0.00	0.00
Net Other Income	0.00	0.00	0.00
Income	16,411.49	318.58	834.88
Less Adm. Cost (26.2%):	\$11,006.23	\$662.84	\$6,078.19
Net Income:	\$5,405.26	(\$344.26)	(\$5,243.31)

UIL REGION 21 Profit & Loss by Class

June 2017 through May 2018

	07. Orchestra C&SR	08. Band 1A, 2A, 3A C&SR	09. Band 4A/5A C&SR
Ordinary Income/Expense			
Income			
FEES	9,450.00	21,600.00	11,875.00
Miscellaneous Income	0.00	0.00	0.00
Program Fees	0.00	0.00	0.00
Total Income	9,450.00	21,600.00	11,875.00
Cost of Goods Sold			
AWARDS	623.48	1,152.59	686.36
Total COGS	623.48	1,152.59	686.36
Gross Profit	8,826.52	20,447.41	11,188.64
Expense			
Area Marching Contest	0.00	0.00	0.00
CONTEST JUDGES	4,291.51	7,878.33	7,732.71
CONTEST DIRECTOR	300.00	1,200.00	0.00
CONTEST HOST & SITE EXPENSE	329.37	900.00	1,592.84
CONTEST HOST Piano Rental	0.00	0.00	0.00
CONTEST OFFICE	0.00	0.00	0.00
CONTEST PROGRAMS (PRINTING)	70.00	114.00	97.00
CONTEST RECORD & VIDEO	945.00	2,016.00	1,125.00
CONTEST SR MUSIC	419.58	300.66	300.66
CONTEST STATE FEE	265.00	655.00	295.00
Miscellaneous	0.00	0.00	0.00
OFFICE EXPENSE	0.00	421.55	0.00
Refunds	0.00	0.00	0.00
void check	0.00	0.00	0.00
Total Expense	6,620.46	13,485.54	11,143.21
Net Ordinary Income	2,206.06	6,961.87	45.43
Other Income/Expense			
Other Income			
Interest Income	0.00	0.00	0.00
Total Other Income	0.00	0.00	0.00
Other Expense			
Other Expenses	0.00	0.00	0.00
Total Other Expense	0.00	0.00	0.00
Net Other Income	0.00	0.00	0.00
Income	2,206.06	6,961.87	45.43
Less Adm. Cost (26.2%):	\$2,475.81	\$5,659.00	\$3,111.14
Net Income:	(\$269.75)	\$1,302.87	(\$3,065.71)

UIL REGION 21 Profit & Loss by Class

June 2017 through May 2018

	<u>10. Band MS C&SR</u>	<u>Unclassified</u>	<u>TOTAL</u>
Ordinary Income/Expense			
Income			
FEES	22,800.00	0.00	159,785.00
Miscellaneous Income	0.00	3,543.99	3,543.99
Program Fees	0.00	0.00	0.00
Total Income	<u>22,800.00</u>	<u>3,543.99</u>	<u>163,328.99</u>
Cost of Goods Sold			
AWARDS	1,198.22	243.24	11,291.26
Total COGS	<u>1,198.22</u>	<u>243.24</u>	<u>11,291.26</u>
Gross Profit	21,601.78	3,300.75	152,037.73
Expense			
Area Marching Contest	0.00	75.08	75.08
CONTEST JUDGES	12,452.26	165.82	76,789.01
CONTEST DIRECTOR	600.00	0.00	4,826.17
CONTEST HOST & SITE EXPENSE	1,200.00	0.00	10,454.47
CONTEST HOST Piano Rental	0.00	0.00	1,200.00
CONTEST OFFICE	200.00	0.00	1,240.00
CONTEST PROGRAMS (PRINTING)	228.00	0.00	1,065.50
CONTEST RECORD & VIDEO	2,520.00	0.00	11,336.00
CONTEST SR MUSIC	300.67	0.00	2,408.06
CONTEST STATE FEE	740.00	0.00	3,145.00
Miscellaneous	0.00	95.00	95.00
OFFICE EXPENSE	0.00	42,893.29	43,485.85
Refunds	0.00	2,090.00	2,090.00
void check	0.00	0.00	0.00
Total Expense	<u>18,240.93</u>	<u>45,319.19</u>	<u>158,210.14</u>
Net Ordinary Income	3,360.85	-42,018.44	-6,172.41
Other Income/Expense			
Other Income			
Interest Income	0.00	171.94	171.94
Total Other Income	<u>0.00</u>	<u>171.94</u>	<u>171.94</u>
Other Expense			
Other Expenses	0.00	15.70	15.70
Total Other Expense	<u>0.00</u>	<u>15.70</u>	<u>15.70</u>
Net Other Income	<u>0.00</u>	<u>156.24</u>	<u>156.24</u>
Income	<u><u>3,360.85</u></u>	<u><u>-41,862.20</u></u>	<u><u>-6,016.17</u></u>
Less Adm. Cost (26.2%):	\$5,973.39	\$41,862.20	
Net Income:	(\$2,612.54)	(\$6,016.17)	

UIL REGION 21
Profit & Loss by Class
June 2016 through May 2017

	<u>01. Band Marching</u>	<u>02. Band Twirling S&E</u>	<u>03. Vocal S&E</u>
Ordinary Income/Expense			
Income			
FEES	13,325.00	5,650.00	6,960.00
Miscellaneous Income	0.00	0.00	0.00
Program Fees	0.00	0.00	0.00
Total Income	<u>13,325.00</u>	<u>5,650.00</u>	<u>6,960.00</u>
Cost of Goods Sold			
AWARDS	1,429.84	534.12	769.14
Total COGS	<u>1,429.84</u>	<u>534.12</u>	<u>769.14</u>
Gross Profit	11,895.16	5,115.88	6,190.86
Expense			
CONTEST JUDGES	2,678.44	2,371.98	3,774.64
CONTEST DIRECTOR	0.00	250.00	0.00
CONTEST HOST & SITE EXPENSE	350.00	500.00	660.29
CONTEST HOST Piano Rental	0.00	0.00	0.00
CONTEST OFFICE	0.00	0.00	0.00
CONTEST PROGRAMS (PRINTING)	353.03	0.00	0.00
CONTEST RECORD & VIDEO	1,800.00	0.00	0.00
CONTEST SR MUSIC	0.00	0.00	0.00
CONTEST STATE FEE	410.00	0.00	0.00
CONTEST TIMER	752.20	0.00	0.00
Miscellaneous	0.00	0.00	0.00
OFFICE EXPENSE	0.00	0.00	0.00
Refunds	0.00	0.00	0.00
void check	0.00	0.00	0.00
Total Expense	<u>6,343.67</u>	<u>3,121.98</u>	<u>4,434.93</u>
Net Ordinary Income	5,551.49	1,993.90	1,755.93
Other Income/Expense			
Other Income			
Interest Income	0.00	0.00	0.00
Total Other Income	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
Other Expense			
Other Expenses	0.00	0.00	0.00
Total Other Expense	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
Net Other Income	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
Net Income	<u><u>5,551.49</u></u>	<u><u>1,993.90</u></u>	<u><u>1,755.93</u></u>
less adm. cost (Unclassified) [25.0518548252%]	3,338.16 #	1,415.43 #	1,743.61
NET PROFIT/LOSS	<u><u>\$2,213.33</u></u>	<u><u>\$578.47</u></u>	<u><u>\$12.32</u></u>

UIL REGION 21
Profit & Loss by Class
June 2016 through May 2017

	<u>04. Instrumental S&E</u>	<u>06. Vocal HS/MS C&SR</u>
Ordinary Income/Expense		
Income		
FEES	43,090.00	22,800.00
Miscellaneous Income	0.00	0.00
Program Fees	0.00	0.00
Total Income	<u>43,090.00</u>	<u>22,800.00</u>
Cost of Goods Sold		
AWARDS	3,842.38	1,396.66
Total COGS	<u>3,842.38</u>	<u>1,396.66</u>
Gross Profit	39,247.62	21,403.34
Expense		
CONTEST JUDGES	18,002.18	13,087.63
CONTEST DIRECTOR	1,249.80	1,200.00
CONTEST HOST & SITE EXPENSE	1,778.90	1,843.03
CONTEST HOST Piano Rental	1,015.00	0.00
CONTEST OFFICE	500.00	0.00
CONTEST PROGRAMS (PRINTING)	0.00	195.65
CONTEST RECORD & VIDEO	0.00	2,230.00
CONTEST SR MUSIC	0.00	1,181.04
CONTEST STATE FEE	0.00	735.00
CONTEST TIMER	0.00	0.00
Miscellaneous	0.00	0.00
OFFICE EXPENSE	0.00	0.00
Refunds	0.00	0.00
void check	0.00	0.00
Total Expense	<u>22,545.88</u>	<u>20,472.35</u>
Net Ordinary Income	16,701.74	930.99
Other Income/Expense		
Other Income		
Interest Income	0.00	0.00
Total Other Income	<u>0.00</u>	<u>0.00</u>
Other Expense		
Other Expenses	0.00	0.00
Total Other Expense	<u>0.00</u>	<u>0.00</u>
Net Other Income	<u>0.00</u>	<u>0.00</u>
Net Income	<u><u>16,701.74</u></u>	<u><u>930.99</u></u>
less adm. cost (Unclassified) [25.0518548252%]	10,794.84 #	5,711.82 #
NET PROFIT/LOSS	<u><u>\$5,906.90</u></u>	<u><u>(\$4,780.83)</u></u>

UIL REGION 21
Profit & Loss by Class
June 2016 through May 2017

	<u>08. Band 1A, 2A, 3A C&SR</u>	<u>09. Band 4A/5A C&SR</u>
Ordinary Income/Expense		
Income		
FEES	21,600.00	11,400.00
Miscellaneous Income	0.00	0.00
Program Fees	0.00	0.00
Total Income	<u>21,600.00</u>	<u>11,400.00</u>
Cost of Goods Sold		
AWARDS	1,611.60	655.96
Total COGS	<u>1,611.60</u>	<u>655.96</u>
Gross Profit	19,988.40	10,744.04
Expense		
CONTEST JUDGES	8,857.21	5,554.24
CONTEST DIRECTOR	300.00	300.00
CONTEST HOST & SITE EXPENSE	1,086.79	367.00
CONTEST HOST Piano Rental	0.00	0.00
CONTEST OFFICE	0.00	0.00
CONTEST PROGRAMS (PRINTING)	114.00	120.61
CONTEST RECORD & VIDEO	1,008.00	1,920.00
CONTEST SR MUSIC	290.04	290.04
CONTEST STATE FEE	675.00	285.00
CONTEST TIMER	0.00	0.00
Miscellaneous	0.00	0.00
OFFICE EXPENSE	0.00	0.00
Refunds	0.00	0.00
void check	0.00	0.00
Total Expense	<u>12,331.04</u>	<u>8,836.89</u>
Net Ordinary Income	7,657.36	1,907.15
Other Income/Expense		
Other Income		
Interest Income	0.00	0.00
Total Other Income	<u>0.00</u>	<u>0.00</u>
Other Expense		
Other Expenses	0.00	0.00
Total Other Expense	<u>0.00</u>	<u>0.00</u>
Net Other Income	<u>0.00</u>	<u>0.00</u>
Net Income	<u><u>7,657.36</u></u>	<u><u>1,907.15</u></u>
less adm. cost (Unclassified) [25.0518548252%]	5,411.20 #	2,855.91 #
NET PROFIT/LOSS	<u><u>\$2,246.16</u></u>	<u><u>(\$948.76)</u></u>

UIL REGION 21
Profit & Loss by Class
June 2016 through May 2017

	<u>10. Band MS C&SR</u>	<u>Unclassified</u>	<u>TOTAL</u>
Ordinary Income/Expense			
Income			
FEES	24,650.00	0.00	149,475.00
Miscellaneous Income	0.00	2,112.69	2,112.69
Program Fees	0.00	0.00	0.00
Total Income	<u>24,650.00</u>	<u>2,112.69</u>	<u>151,587.69</u>
Cost of Goods Sold			
AWARDS	1,868.29	103.86	12,211.85
Total COGS	<u>1,868.29</u>	<u>103.86</u>	<u>12,211.85</u>
Gross Profit	22,781.71	2,008.83	139,375.84
Expense			
CONTEST JUDGES	11,782.03	0.00	66,108.35
CONTEST DIRECTOR	0.00	0.00	3,299.80
CONTEST HOST & SITE EXPENSE	1,938.33	0.00	8,524.34
CONTEST HOST Piano Rental	0.00	0.00	1,015.00
CONTEST OFFICE	0.00	0.00	500.00
CONTEST PROGRAMS (PRINTING)	228.00	0.00	1,011.29
CONTEST RECORD & VIDEO	2,480.00	0.00	9,438.00
CONTEST SR MUSIC	290.03	0.00	2,051.15
CONTEST STATE FEE	750.00	0.00	2,855.00
CONTEST TIMER	0.00	0.00	752.20
Miscellaneous	0.00	234.91	234.91
OFFICE EXPENSE	0.00	39,373.67	39,373.67
Refunds	0.00	0.00	0.00
void check	0.00	0.00	0.00
Total Expense	<u>17,468.39</u>	<u>39,608.58</u>	<u>135,163.71</u>
Net Ordinary Income	5,313.32	-37,599.75	4,212.13
Other Income/Expense			
Other Income			
Interest Income	0.00	66.25	66.25
Total Other Income	<u>0.00</u>	<u>66.25</u>	<u>66.25</u>
Other Expense			
Other Expenses	0.00	6.00	6.00
Total Other Expense	<u>0.00</u>	<u>6.00</u>	<u>6.00</u>
Net Other Income	<u>0.00</u>	<u>60.25</u>	<u>60.25</u>
Net Income	<u><u>5,313.32</u></u>	<u><u>-37,539.50</u></u>	<u><u>4,272.38</u></u>
less adm. cost (Unclassified) [25.0518548252%]	6,175.28		
NET PROFIT/LOSS	<u><u>(\$861.96)</u></u>		\$4,365.62

UIL REGION 21
Profit or (Loss) by Contest
June 2015 through May 2016

	<u>01. Band Marching</u>	<u>02. Band Twirling S&E</u>	<u>03. Vocal S&E</u>
Ordinary Income/Expense			
Income			
FEES	11,700.00	4,986.00	7,344.00
Miscellaneous Income	0.00	0.00	0.00
Program Fees	0.00	0.00	0.00
Total Income	<u>11,700.00</u>	<u>4,986.00</u>	<u>7,344.00</u>
Cost of Goods Sold			
AWARDS	1,080.60	581.06	904.22
Total COGS	<u>1,080.60</u>	<u>581.06</u>	<u>904.22</u>
Gross Profit	10,619.40	4,404.94	6,439.78
Expense			
CONTEST JUDGES	2,983.38	2,396.50	4,105.19
CONTEST DIRECTOR	0.00	0.00	959.50
CONTEST HOST & SITE EXPENSE	673.48	507.31	758.79
CONTEST HOST Piano Rental	0.00	0.00	0.00
CONTEST OFFICE	0.00	200.00	0.00
CONTEST PROGRAMS (PRINTING)	402.00	0.00	0.00
CONTEST RECORD & VIDEO	1,800.00	0.00	0.00
CONTEST SR MUSIC	0.00	0.00	0.00
CONTEST STATE FEE	600.00	0.00	0.00
CONTEST TIMER	540.00	0.00	0.00
Miscellaneous	0.00	0.00	0.00
OFFICE EXPENSE	31.64	0.00	0.00
Refunds	0.00	0.00	-36.00
void check	0.00	0.00	0.00
Total Expense	<u>7,030.50</u>	<u>3,103.81</u>	<u>5,787.48</u>
Net Ordinary Income	3,588.90	1,301.13	652.30
Other Income/Expense			
Other Income			
Interest Income	0.00	0.00	0.00
Total Other Income	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
Net Income	<u><u>3,588.90</u></u>	<u><u>1,301.13</u></u>	<u><u>652.30</u></u>
Less Adm. Cost (24.3%)	\$2,845.88	\$1,212.78	\$1,786.34
TOTAL Profit/Loss	\$743.02	\$88.35	(\$1,134.04)

UIL REGION 21
Profit or (Loss) by Contest
June 2015 through May 2016

	04. Instrumental S&E	05. STRING S&E
Ordinary Income/Expense		
Income		
FEES	38,531.00	2,700.00
Miscellaneous Income	0.00	0.00
Program Fees	0.00	0.00
Total Income	38,531.00	2,700.00
Cost of Goods Sold		
AWARDS	4,041.63	213.55
Total COGS	4,041.63	213.55
Gross Profit	34,489.37	2,486.45
Expense		
CONTEST JUDGES	18,628.78	1,623.35
CONTEST DIRECTOR	500.00	0.00
CONTEST HOST & SITE EXPENSE	1,963.68	373.17
CONTEST HOST Piano Rental	607.50	0.00
CONTEST OFFICE	500.00	0.00
CONTEST PROGRAMS (PRINTING)	0.00	0.00
CONTEST RECORD & VIDEO	0.00	0.00
CONTEST SR MUSIC	0.00	0.00
CONTEST STATE FEE	0.00	0.00
CONTEST TIMER	0.00	0.00
Miscellaneous	0.00	0.00
OFFICE EXPENSE	76.57	26.41
Refunds	-1,926.00	0.00
void check	0.00	0.00
Total Expense	20,350.53	2,022.93
Net Ordinary Income	14,138.84	463.52
Other Income/Expense		
Other Income		
Interest Income	0.00	0.00
Total Other Income	0.00	0.00
Net Income	14,138.84	463.52
Less Adm. Cost (24.3%)	\$9,372.19	\$656.74
TOTAL Profit/Loss	\$4,766.65	(\$193.22)

UIL REGION 21
Profit or (Loss) by Contest
June 2015 through May 2016

	<u>06. Vocal HS/MS C&SR</u>	<u>07. Orchestra C&SR</u>
Ordinary Income/Expense		
Income		
FEES	20,150.00	6,800.00
Miscellaneous Income	0.00	0.00
Program Fees	0.00	0.00
Total Income	<u>20,150.00</u>	<u>6,800.00</u>
Cost of Goods Sold		
AWARDS	1,386.01	414.48
Total COGS	<u>1,386.01</u>	<u>414.48</u>
Gross Profit	18,763.99	6,385.52
Expense		
CONTEST JUDGES	12,347.56	3,065.27
CONTEST DIRECTOR	600.00	300.00
CONTEST HOST & SITE EXPENSE	1,799.58	473.78
CONTEST HOST Piano Rental	270.00	0.00
CONTEST OFFICE	0.00	0.00
CONTEST PROGRAMS (PRINTING)	303.46	0.00
CONTEST RECORD & VIDEO	2,038.00	720.00
CONTEST SR MUSIC	1,083.84	365.85
CONTEST STATE FEE	730.00	200.00
CONTEST TIMER	0.00	0.00
Miscellaneous	0.00	0.00
OFFICE EXPENSE	0.00	0.00
Refunds	0.00	0.00
void check	0.00	0.00
Total Expense	<u>19,172.44</u>	<u>5,124.90</u>
Net Ordinary Income	-408.45	1,260.62
Other Income/Expense		
Other Income		
Interest Income	0.00	0.00
Total Other Income	<u>0.00</u>	<u>0.00</u>
Net Income	<u><u>(408.45)</u></u>	<u><u>1,260.62</u></u>
Less Adm. Cost (24.3%)	\$4,901.24	\$1,654.02
TOTAL Profit/Loss	(\$5,309.69)	(\$393.40)

UIL REGION 21
Profit or (Loss) by Contest
 June 2015 through May 2016

	08. Band 1A, 2A, 3A C&SR	09. Band 4A/5A C&SR
Ordinary Income/Expense		
Income		
FEES	19,550.00	11,250.00
Miscellaneous Income	0.00	0.00
Program Fees	0.00	0.00
Total Income	19,550.00	11,250.00
Cost of Goods Sold		
AWARDS	1,566.30	670.36
Total COGS	1,566.30	670.36
Gross Profit	17,983.70	10,579.64
Expense		
CONTEST JUDGES	8,274.70	7,067.13
CONTEST DIRECTOR	0.00	0.00
CONTEST HOST & SITE EXPENSE	661.82	776.28
CONTEST HOST Piano Rental	0.00	0.00
CONTEST OFFICE	300.00	300.00
CONTEST PROGRAMS (PRINTING)	163.30	140.00
CONTEST RECORD & VIDEO	1,050.00	1,794.00
CONTEST SR MUSIC	258.47	258.48
CONTEST STATE FEE	635.00	295.00
CONTEST TIMER	0.00	0.00
Miscellaneous	0.00	0.00
OFFICE EXPENSE	125.89	125.90
Refunds	0.00	0.00
void check	0.00	0.00
Total Expense	11,469.18	10,756.79
Net Ordinary Income	6,514.52	-177.15
Other Income/Expense		
Other Income		
Interest Income	0.00	0.00
Total Other Income	0.00	0.00
Net Income	6,514.52	(177.15)
Less Adm. Cost (24.3%)	\$4,755.30	\$2,736.43
TOTAL Profit/Loss	\$1,759.22	(\$2,913.58)

UIL REGION 21
Profit or (Loss) by Contest
 June 2015 through May 2016

	10. Band MS C&SR	Unclassified	TOTAL
Ordinary Income/Expense			
Income			
FEES	21,375.00	0.00	144,386.00
Miscellaneous Income	0.00	4,588.58	4,588.58
Program Fees	0.00	168.00	168.00
Total Income	21,375.00	4,756.58	149,142.58
Cost of Goods Sold			
AWARDS	743.31	720.40	12,321.92
Total COGS	743.31	720.40	12,321.92
Gross Profit	20,631.69	4,036.18	136,820.66
Expense			
CONTEST JUDGES	11,925.90	0.00	72,417.76
CONTEST DIRECTOR	0.00	0.00	2,359.50
CONTEST HOST & SITE EXPENSE	2,947.26	0.00	10,935.15
CONTEST HOST Piano Rental	0.00	0.00	877.50
CONTEST OFFICE	300.00	0.00	1,600.00
CONTEST PROGRAMS (PRINTING)	280.00	0.00	1,288.76
CONTEST RECORD & VIDEO	2,128.00	0.00	9,530.00
CONTEST SR MUSIC	258.47	0.00	2,225.11
CONTEST STATE FEE	715.00	900.00	4,075.00
CONTEST TIMER	0.00	0.00	540.00
Miscellaneous	0.00	1,435.28	1,435.28
OFFICE EXPENSE	0.00	36,875.13	37,261.54
Refunds	0.00	0.00	-1,962.00
void check	0.00	0.00	0.00
Total Expense	18,554.63	39,210.41	142,583.60
Net Ordinary Income	2,077.06	-35,174.23	-5,762.94
Other Income/Expense			
Other Income			
Interest Income	0.00	54.10	54.10
Total Other Income	0.00	54.10	54.10
Net Income	2,077.06	(35,120.13)	(5,708.84)
Less Adm. Cost (24.3%)	\$5,199.21	=	\$35,120.13
TOTAL Profit/Loss	(\$3,122.15)		(\$5,708.84)

UIL REGION 21
Profit & Loss by Class
June 2014 through May 2015

	<u>01. Band Marching</u>	<u>02. Band Twirling S&E</u>	<u>03. Vocal S&E</u>
Ordinary Income/Expense			
Income			
FEES	12,300.00	4,968.00	7,578.00
Miscellaneous Income	0.00	0.00	0.00
Program Fees	0.00	0.00	0.00
Total Income	<u>12,300.00</u>	<u>4,968.00</u>	<u>7,578.00</u>
Cost of Goods Sold			
AWARDS	1,011.99	282.60	662.67
Total COGS	<u>1,011.99</u>	<u>282.60</u>	<u>662.67</u>
Gross Profit	11,288.01	4,685.40	6,915.33
Expense			
Area Marching Contest	0.00	0.00	0.00
CONTEST JUDGES	2,677.04	1,668.36	3,890.01
CONTEST DIRECTOR	0.00	0.00	400.00
CONTEST HOST & SITE EXPENSE	550.00	291.46	671.58
CONTEST OFFICE	0.00	200.00	0.00
CONTEST PROGRAMS (PRINTING)	419.00	0.00	0.00
CONTEST RECORD & VIDEO	1,845.00	0.00	0.00
CONTEST SR MUSIC	0.00	0.00	0.00
CONTEST STATE FEE	400.00	0.00	0.00
Miscellaneous	0.00	0.00	0.00
OFFICE EXPENSE	0.00	0.00	0.00
Refunds	0.00	0.00	0.00
Shipping	0.00	0.00	0.00
void check	0.00	0.00	0.00
Total Expense	<u>5,891.04</u>	<u>2,159.82</u>	<u>4,961.59</u>
Net Ordinary Income	5,396.97	2,525.58	1,953.74
Other Income/Expense			
Other Income			
Interest Income	0.00	0.00	0.00
Total Other Income	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
Other Expense			
Other Expenses	0.00	0.00	0.00
Total Other Expense	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
Net Other Income	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
Net Income	<u><u>5,396.97</u></u>	<u><u>2,525.58</u></u>	<u><u>1,953.74</u></u>
Adm. Cost	2,709.12	1,192.32	1,818.72
Profit/(Loss)	<u>\$2,687.85</u>	<u>\$1,333.26</u>	<u>\$135.02</u>

UIL REGION 21 Profit & Loss by Class

June 2014 through May 2015

04. Instrumental S&E

06. Vocal HS/MS C&SR

08. Band 1A, 2A, 3A C&SR

Ordinary Income/Expense			
Income			
FEES	39,483.00	22,050.00	19,550.00
Miscellaneous Income	0.00	0.00	0.00
Program Fees	0.00	0.00	0.00
Total Income	39,483.00	22,050.00	19,550.00
Cost of Goods Sold			
AWARDS	3,319.05	972.26	1,446.28
Total COGS	3,319.05	972.26	1,446.28
Gross Profit	36,163.95	21,077.74	18,103.72
Expense			
Area Marching Contest	0.00	0.00	0.00
CONTEST JUDGES	16,506.21	7,488.74	7,884.18
CONTEST DIRECTOR	400.00	750.00	0.00
CONTEST HOST & SITE EXPENSE	2,465.60	772.57	750.00
CONTEST OFFICE	1,000.00	200.00	250.00
CONTEST PROGRAMS (PRINTING)	0.00	955.71	0.00
CONTEST RECORD & VIDEO	0.00	2,336.00	1,794.00
CONTEST SR MUSIC	0.00	1,484.98	251.91
CONTEST STATE FEE	0.00	770.00	630.00
Miscellaneous	0.00	0.00	0.00
OFFICE EXPENSE	0.00	58.39	0.00
Refunds	9.00	0.00	0.00
Shipping	0.00	0.00	0.00
void check	0.00	0.00	0.00
Total Expense	20,380.81	14,816.39	11,560.09
Net Ordinary Income	15,783.14	6,261.35	6,543.63
Other Income/Expense			
Other Income			
Interest Income	0.00	0.00	0.00
Total Other Income	0.00	0.00	0.00
Other Expense			
Other Expenses	0.00	0.00	0.00
Total Other Expense	0.00	0.00	0.00
Net Other Income	0.00	0.00	0.00
Net Income	15,783.14	6,261.35	6,543.63
Adm. Cost	9,475.92	5,292.00	4,692.00
Profit/(Loss)	<u>\$6,307.22</u>	<u>\$969.35</u>	<u>\$1,851.63</u>

UIL REGION 21 Profit & Loss by Class

June 2014 through May 2015

	<u>09. Band 4A/5A C&SR</u>	<u>10. Band MS C&SR</u>	<u>Unclassified</u>	<u>TOTAL</u>
Ordinary Income/Expense				
Income				
FEES	11,250.00	20,250.00	0.00	137,429.00
Miscellaneous Income	0.00	0.00	4,394.67	4,394.67
Program Fees	0.00	0.00	0.00	0.00
Total Income	<u>11,250.00</u>	<u>20,250.00</u>	<u>4,394.67</u>	<u>141,823.67</u>
Cost of Goods Sold				
AWARDS	734.58	578.75	8,233.19	17,241.37
Total COGS	<u>734.58</u>	<u>578.75</u>	<u>8,233.19</u>	<u>17,241.37</u>
Gross Profit	10,515.42	19,671.25	-3,838.52	124,582.30
Expense				
Area Marching Contest	0.00	0.00	156.11	156.11
CONTEST JUDGES	5,854.21	11,052.45	222.00	57,243.20
CONTEST DIRECTOR	0.00	0.00	0.00	1,550.00
CONTEST HOST & SITE EXPENSE	500.00	1,013.80	0.00	7,015.01
CONTEST OFFICE	250.00	0.00	0.00	1,900.00
CONTEST PROGRAMS (PRINTING)	0.00	316.99	0.00	1,691.70
CONTEST RECORD & VIDEO	1,000.00	2,145.00	0.00	9,120.00
CONTEST SR MUSIC	251.92	251.91	0.00	2,240.72
CONTEST STATE FEE	280.00	685.00	0.00	2,765.00
Miscellaneous	0.00	0.00	306.27	306.27
OFFICE EXPENSE	0.00	0.00	36,733.71	36,792.10
Refunds	0.00	0.00	0.00	9.00
Shipping	0.00	0.00	0.00	0.00
void check	0.00	0.00	0.00	0.00
Total Expense	<u>8,136.13</u>	<u>15,465.15</u>	<u>37,418.09</u>	<u>120,789.11</u>
Net Ordinary Income	2,379.29	4,206.10	-41,256.61	3,793.19
Other Income/Expense				
Other Income				
Interest Income	0.00	0.00	53.21	53.21
Total Other Income	<u>0.00</u>	<u>0.00</u>	<u>53.21</u>	<u>53.21</u>
Other Expense				
Other Expenses	0.00	0.00	19.03	19.03
Total Other Expense	<u>0.00</u>	<u>0.00</u>	<u>19.03</u>	<u>19.03</u>
Net Other Income	<u>0.00</u>	<u>0.00</u>	<u>34.18</u>	<u>34.18</u>
Net Income	<u><u>2,379.29</u></u>	<u><u>4,206.10</u></u>	<u><u>-41,222.43</u></u>	<u><u>3,827.37</u></u>
Adm. Cost	2,700.00	4,860.00		
Profit/(Loss)	<u>(\$320.71)</u>	<u>(\$653.90)</u>		<u>\$12,309.72</u>