UIL Region 21 Music
Profit & Loss by Class
June 2019 through May 2020

	1. Band Reg Marching	NZ Twirling S&E (2. Twirling S&E)	SZ Twirling S&E (2. Twirling S&E)	Total 2. Twirling S&E	NZ Band S&E (3. Band S&E)
Income					
Contest Entry Fees					
Band C/SR	0.00	0.00	0.00	0.00	0.00
Band Reg Marching	14,700.00	0.00	0.00	0.00	0.00
Band S&E	0.00	0.00	0.00	0.00	28,100.00
Band Twirling S&E	0.00	3,930.00	1,520.00	5,450.00	0.00
Choir C/SR	0.00	0.00	0.00	0.00	0.00
Choir S&E	0.00	0.00	0.00	0.00	0.00
Orch C/SR	0.00	0.00	0.00	0.00	0.00
Orch S&E	0.00	0.00	0.00	0.00	0.00
Total Contest Entry Fees	14,700.00	3,930.00	1,520.00	5,450.00	28,100.00
Income From Operations -					
Commission	1,180.88	0.00	0.00	0.00	0.00
Other Income	0.00	0.00	0.00	0.00	0.00
Total Income From Operations -	1,180.88	0.00	0.00	0.00	0.00
Interest Income	0.00	0.00	0.00	0.00	0.00
Total Income	15,880.88	3,930.00	1,520.00	5,450.00	28,100.00
Gross Profit	15,880.88	3,930.00	1,520.00	5,450.00	28,100.00
Expense					
Awards & Trophies	1,676.57	143.92	86.35	230.27	1,237.67
Contest Administrator	600.00	0.00	250.00	250.00	0.00
Contest Administrator Expenses	57.23	0.00	0.00	0.00	0.00
Contest Clerk	600.00	250.00	250.00	500.00	600.00
Contest Clerk Expenses	0.00	98.36	65.48	163.84	156.76
Contest Expenses	1,041.42	0.00	128.09	128.09	0.00
Contest Host	1,050.00	500.00	350.00	850.00	600.00
Contest Host Expenses	0.00	0.00	0.00	0.00	0.00
Contest On-Line Management	0.00	0.00	0.00	0.00	0.00
Judges					
Judges Honorarium	1,920.00	1,000.00	780.00	1,780.00	7,800.00
Judges Expenses	653.77	284.40	314.36	598.76	2,270.82
Judges Lodging	230.55	0.00	0.00	0.00	898.80
Total Judges	2,804.32	1,284.40	1,094.36	2,378.76	10,969.62
Membership Fees	0.00	0.00	0.00	0.00	0.00
Miscellaneous Expenses	0.00	0.00	0.00	0.00	0.00
Operating Expense					
Computer Software & Supplies	0.00	0.00	0.00	0.00	0.00
Copy Machine	0.00	0.00	0.00	0.00	0.00
Executive Secretary Expenses					
Exec Sec Lodging	0.00	0.00	0.00	0.00	0.00
Exec Sec Meals	0.00	0.00	0.00	0.00	0.00
Exec Sec Mileage	113.44	61.60	61.59	123.19	95.35
Total Executive Secretary Expenses	113.44	61.60	61.59	123.19	95.35
Executive Secretary Salary	0.00	0.00	0.00	0.00	0.00
Office Supplies	0.00	0.00	0.00	0.00	0.00
Postage	0.00	0.00	0.00	0.00	0.00
Storage	0.00	0.00	0.00	0.00	0.00
Website Design & Maintenance	0.00	0.00	0.00	0.00	0.00
Total Operating Expense	113.44	61.60	61.59	123.19	95.35
Piano Tuning & Rental	0.00	0.00	0.00	0.00	1,450.00
Printing & Typing	195.00	0.00	0.00	0.00	0.00
Refund of Fees	0.00	0.00	0.00	0.00	0.00
Sight Reading Music	0.00	0.00	0.00	0.00	0.00
Site Expense	1,200.00	0.00	0.00	0.00	0.00
State Fees	0.00	0.00	0.00	0.00	0.00
Video/Audio Taping	3,010.00	0.00	0.00	0.00	0.00
Total Expense	12,347.98	2,338.28	2,285.87	4,624.15	15,109.40
Income	3,532.90	1,591.72	-765.87	825.85	12,990.60
Less Adm. Cost	-3,819.31	-1,470.71	-1,470.71	-2,941.42	-10,380.74
Net Income	**-286.41**	**121.01**	**-2,236.58**	**-2,115.57**	**2,609.86**

UIL Region 21 Music
Profit & Loss by Class
June 2019 through May 2020

	SZ Band S&E (3. Band S&E)	Total 3. Band S&E	Band 1A-4A C/SR (4. Band C/SR)	Band 5A-6A C/SR (4. Band C/SR)	NZMSB CSR (Band MS C/SR)
Income					
Contest Entry Fees					
Band C/SR	0.00	0.00	9,450.00	3,000.00	10,200.00
Band Reg Marching	0.00	0.00	0.00	0.00	0.00
Band S&E	21,175.72	49,275.72	0.00	0.00	0.00
Band Twirling S&E	0.00	0.00	0.00	0.00	0.00
Choir C/SR	0.00	0.00	0.00	0.00	0.00
Choir S&E	0.00	0.00	0.00	0.00	0.00
Orch C/SR	0.00	0.00	0.00	0.00	0.00
Orch S&E	0.00	0.00	0.00	0.00	0.00
Total Contest Entry Fees	21,175.72	49,275.72	9,450.00	3,000.00	10,200.00
Income From Operations -					
Commission	0.00	0.00	0.00	0.00	0.00
Other Income	0.00	0.00	0.00	0.00	0.00
Total Income From Operations -	0.00	0.00	0.00	0.00	0.00
Interest Income	0.00	0.00	0.00	0.00	0.00
Total Income	21,175.72	49,275.72	9,450.00	3,000.00	10,200.00
Gross Profit	21,175.72	49,275.72	9,450.00	3,000.00	10,200.00
Expense					
Awards & Trophies	921.06	2,158.73	1,990.92	1,257.42	1,257.42
Contest Administrator	600.00	600.00	0.00	0.00	0.00
Contest Administrator Expenses	120.80	120.80	0.00	0.00	0.00
Contest Clerk	600.00	1,200.00	0.00	0.00	0.00
Contest Clerk Expenses	113.68	270.44	0.00	0.00	0.00
Contest Expenses	381.21	381.21	0.00	0.00	0.00
Contest Host	650.00	1,250.00	0.00	0.00	0.00
Contest Host Expenses	117.09	117.09	0.00	0.00	0.00
Contest On-Line Management	0.00	0.00	0.00	0.00	0.00
Judges					
Judges Honorarium	5,400.00	13,200.00	0.00	0.00	0.00
Judges Expenses	1,702.90	3,973.72	0.00	0.00	0.00
Judges Lodging	1,111.37	2,010.17	0.00	0.00	0.00
Total Judges	8,214.27	19,183.89	0.00	0.00	0.00
Membership Fees	0.00	0.00	0.00	0.00	0.00
Miscellaneous Expenses	0.00	0.00	0.00	0.00	0.00
Operating Expense					
Computer Software & Supplies	0.00	0.00	0.00	0.00	0.00
Copy Machine	0.00	0.00	0.00	0.00	0.00
Executive Secretary Expenses					
Exec Sec Lodging	0.00	0.00	0.00	0.00	0.00
Exec Sec Meals	0.00	0.00	0.00	0.00	0.00
Exec Sec Mileage	0.00	95.35	0.00	0.00	0.00
Total Executive Secretary Expenses	0.00	95.35	0.00	0.00	0.00
Executive Secretary Salary	0.00	0.00	0.00	0.00	0.00
Office Supplies	0.00	0.00	0.00	0.00	0.00
Postage	0.00	0.00	0.00	0.00	0.00
Storage	0.00	0.00	0.00	0.00	0.00
Website Design & Maintenance	0.00	0.00	0.00	0.00	0.00
Total Operating Expense	0.00	95.35	0.00	0.00	0.00
Piano Tuning & Rental	0.00	1,450.00	0.00	0.00	0.00
Printing & Typing	0.00	0.00	0.00	0.00	0.00
Refund of Fees	70.00	70.00	0.00	0.00	0.00
Sight Reading Music	0.00	0.00	0.00	0.00	0.00
Site Expense	500.00	500.00	0.00	0.00	0.00
State Fees	0.00	0.00	0.00	0.00	0.00
Video/Audio Taping	0.00	0.00	0.00	0.00	0.00
Total Expense	12,288.11	27,397.51	1,990.92	1,257.42	1,257.42
Income	8,887.61	21,878.21	7,459.08	1,742.58	8,942.58
Less Adm. Cost	-10,380.74	-20,761.48	-4,460.06	-2,366.25	-2,638.70
Net Income	**-1,493.13**	**1,116.73**	**2,999.02**	**-623.67**	**6,303.88**

UIL Region 21 Music
Profit & Loss by Class
June 2019 through May 2020

	SZMSB CSR (Band MS C/SR)	Total Band MS C/SR (4. Band C/SR)	Total 4. Band C/SR	5. Choir S&E	HSC CSR (6. Choir C/SR)
Income					
Contest Entry Fees					
Band C/SR	7,225.00	17,425.00	29,875.00	0.00	0.00
Band Reg Marching	0.00	0.00	0.00	0.00	0.00
Band S&E	0.00	0.00	0.00	0.00	0.00
Band Twirling S&E	0.00	0.00	0.00	0.00	0.00
Choir C/SR	0.00	0.00	0.00	0.00	850.00
Choir S&E	0.00	0.00	0.00	7,620.00	0.00
Orch C/SR	0.00	0.00	0.00	0.00	0.00
Orch S&E	0.00	0.00	0.00	60.00	0.00
Total Contest Entry Fees	7,225.00	17,425.00	29,875.00	7,680.00	850.00
Income From Operations -					
Commission	0.00	0.00	0.00	0.00	0.00
Other Income	0.00	0.00	0.00	0.00	0.00
Total Income From Operations -	0.00	0.00	0.00	0.00	0.00
Interest Income	0.00	0.00	0.00	0.00	0.00
Total Income	7,225.00	17,425.00	29,875.00	7,680.00	850.00
Gross Profit	7,225.00	17,425.00	29,875.00	7,680.00	850.00
Expense					
Awards & Trophies	1,047.87	2,305.29	5,553.63	402.97	1,362.21
Contest Administrator	0.00	0.00	0.00	0.00	0.00
Contest Administrator Expenses	0.00	0.00	0.00	0.00	0.00
Contest Clerk	0.00	0.00	0.00	0.00	0.00
Contest Clerk Expenses	0.00	0.00	0.00	0.00	0.00
Contest Expenses	0.00	0.00	0.00	0.00	0.00
Contest Host	0.00	0.00	0.00	350.00	0.00
Contest Host Expenses	0.00	0.00	0.00	66.40	0.00
Contest On-Line Management	0.00	0.00	0.00	0.00	0.00
Judges					
Judges Honorarium	0.00	0.00	0.00	2,275.00	0.00
Judges Expenses	0.00	0.00	0.00	1,322.90	0.00
Judges Lodging	0.00	0.00	0.00	550.49	0.00
Total Judges	0.00	0.00	0.00	4,148.39	0.00
Membership Fees	0.00	0.00	0.00	0.00	0.00
Miscellaneous Expenses	0.00	0.00	0.00	0.00	0.00
Operating Expense					
Computer Software & Supplies	0.00	0.00	0.00	0.00	0.00
Copy Machine	0.00	0.00	0.00	0.00	0.00
Executive Secretary Expenses					
Exec Sec Lodging	0.00	0.00	0.00	0.00	0.00
Exec Sec Meals	0.00	0.00	0.00	0.00	0.00
Exec Sec Mileage	0.00	0.00	0.00	22.04	0.00
Total Executive Secretary Expenses	0.00	0.00	0.00	22.04	0.00
Executive Secretary Salary	0.00	0.00	0.00	0.00	0.00
Office Supplies	0.00	0.00	0.00	0.00	0.00
Postage	0.00	0.00	0.00	0.00	0.00
Storage	0.00	0.00	0.00	0.00	0.00
Website Design & Maintenance	0.00	0.00	0.00	0.00	0.00
Total Operating Expense	0.00	0.00	0.00	22.04	0.00
Piano Tuning & Rental	0.00	0.00	0.00	0.00	0.00
Printing & Typing	0.00	0.00	0.00	0.00	0.00
Refund of Fees	0.00	0.00	0.00	0.00	0.00
Sight Reading Music	0.00	0.00	0.00	0.00	0.00
Site Expense	0.00	0.00	0.00	0.00	0.00
State Fees	0.00	0.00	0.00	0.00	0.00
Video/Audio Taping	0.00	0.00	0.00	0.00	0.00
Total Expense	1,047.87	2,305.29	5,553.63	4,989.80	1,362.21
Income	6,177.13	15,119.71	24,321.37	2,690.20	-512.21
Less Adm. Cost	-2,638.70	-5,277.40	-12,103.72	-5,368.22	-3,183.60
Net Income	**3,538.43**	**9,842.31**	**12,217.65**	**-2,678.02**	**-3,695.81**

UIL Region 21 Music
Profit & Loss by Class
June 2019 through May 2020

	MSC CSR (6. Choir C/SR)	Total 6. Choir C/SR	7. Orch S&E	8. Orch C/SR	9. Administration	Unclassified
Income						
Contest Entry Fees						
Band C/SR	0.00	0.00	0.00	0.00	0.00	0.00
Band Reg Marching	0.00	0.00	0.00	0.00	0.00	0.00
Band S&E	0.00	0.00	0.00	0.00	0.00	0.00
Band Twirling S&E	0.00	0.00	0.00	0.00	0.00	0.00
Choir C/SR	9,685.00	10,535.00	0.00	0.00	0.00	0.00
Choir S&E	0.00	0.00	0.00	0.00	0.00	0.00
Orch C/SR	0.00	0.00	0.00	950.00	0.00	0.00
Orch S&E	0.00	0.00	2,150.00	0.00	0.00	0.00
Total Contest Entry Fees	9,685.00	10,535.00	2,150.00	950.00	0.00	0.00
Income From Operations -						
Commission	0.00	0.00	0.00	0.00	0.00	0.00
Other Income	0.00	0.00	0.00	0.00	140.25	-33,025.00
Total Income From Operations -	0.00	0.00	0.00	0.00	140.25	-33,025.00
Interest Income	0.00	0.00	0.00	0.00	130.00	0.00
Total Income	9,685.00	10,535.00	2,150.00	950.00	270.25	-33,025.00
Gross Profit	9,685.00	10,535.00	2,150.00	950.00	270.25	-33,025.00
Expense						
Awards & Trophies	943.07	2,305.28	86.34	943.07	0.00	-4,667.13
Contest Administrator	0.00	0.00	0.00	0.00	0.00	0.00
Contest Administrator Expenses	0.00	0.00	0.00	0.00	0.00	0.00
Contest Clerk	0.00	0.00	0.00	0.00	0.00	0.00
Contest Clerk Expenses	0.00	0.00	0.00	0.00	0.00	0.00
Contest Expenses	524.28	524.28	0.00	0.00	0.00	0.00
Contest Host	700.00	700.00	350.00	0.00	0.00	0.00
Contest Host Expenses	0.00	0.00	135.31	0.00	0.00	0.00
Contest On-Line Management	0.00	0.00	0.00	0.00	950.00	0.00
Judges						
Judges Honorarium	3,600.00	3,600.00	750.00	0.00	0.00	0.00
Judges Expenses	1,399.86	1,399.86	562.71	0.00	0.00	0.00
Judges Lodging	1,468.44	1,468.44	185.30	0.00	0.00	0.00
Total Judges	6,468.30	6,468.30	1,498.01	0.00	0.00	0.00
Membership Fees	0.00	0.00	0.00	0.00	130.00	0.00
Miscellaneous Expenses	0.00	0.00	0.00	0.00	638.66	0.00
Operating Expense						
Computer Software & Supplies	0.00	0.00	0.00	0.00	70.26	0.00
Copy Machine	0.00	0.00	0.00	0.00	998.41	0.00
Executive Secretary Expenses						
Exec Sec Lodging	0.00	0.00	0.00	0.00	1,217.72	0.00
Exec Sec Meals	0.00	0.00	0.00	0.00	124.00	0.00
Exec Sec Mileage	128.06	128.06	70.76	0.00	1,080.22	0.00
Total Executive Secretary Expenses	128.06	128.06	70.76	0.00	2,421.94	0.00
Executive Secretary Salary	0.00	0.00	0.00	0.00	40,000.00	0.00
Office Supplies	0.00	0.00	0.00	0.00	634.33	0.00
Postage	0.00	0.00	0.00	0.00	188.83	0.00
Storage	0.00	0.00	0.00	0.00	900.00	0.00
Website Design & Maintenance	0.00	0.00	0.00	0.00	776.00	0.00
Total Operating Expense	128.06	128.06	70.76	0.00	45,989.77	0.00
Piano Tuning & Rental	0.00	0.00	0.00	0.00	0.00	0.00
Printing & Typing	0.00	0.00	0.00	0.00	0.00	0.00
Refund of Fees	0.00	0.00	0.00	0.00	0.00	0.00
Sight Reading Music	408.99	408.99	0.00	0.00	0.00	0.00
Site Expense	0.00	0.00	0.00	0.00	0.00	0.00
State Fees	0.00	0.00	0.00	0.00	3,015.00	0.00
Video/Audio Taping	1,035.00	1,035.00	0.00	0.00	0.00	0.00
Total Expense	10,207.70	11,569.91	2,140.42	943.07	50,723.43	-4,667.13
Income	-522.70	-1,034.91	9.58	6.93	-50,453.18	-28,357.87
Less Adm. Cost	-2,275.44	-5,459.03	0.00	0.00	na	na
Net Income	**-2,798.14**	**-6,493.94**	**9.58**	**6.93**	**na**	**na**

UIL Region 21 Music
Profit & Loss by Class
June 2018 through May 2019

	1. Band Reg March	NZ Twirling S&E (2. Twirling S&E)	SZ Twirling S&E (2. Twirling S&E)	Total 2. Twirling S&E	NZ Band S&E (3. Band S&E)	SZ Band S&E (3. Band S&E)	Total 3. Band S&E
Income							
Contest Fees Receivable							
Band Concert/Sight-Reading							
Band 1A-4A C/SR	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Band 5A-6A C/SR	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Band MS C/SR	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total Band Concert/Sight-Reading	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Band Region Marching	14,700.00	0.00	0.00	0.00	0.00	0.00	0.00
Band Solo & Ensemble							
NZ Band S&E	0.00	0.00	0.00	0.00	22,110.00	0.00	22,110.00
SZ Band S&E	0.00	0.00	0.00	0.00	0.00	22,914.19	22,914.19
Total Band Solo & Ensemble	0.00	0.00	0.00	0.00	22,110.00	22,914.19	45,024.19
Band Twirling Solo & Ensemble							
NZ Twirling S&E	0.00	3,200.00	0.00	3,200.00	0.00	0.00	0.00
SZ Twirling S&E	0.00	80.00	2,180.00	2,260.00	0.00	0.00	0.00
Total Band Twirling Solo & Ensemble	0.00	3,280.00	2,180.00	5,460.00	0.00	0.00	0.00
Choir Concert/SIght-Reading							
HSC CSR	0.00	0.00	0.00	0.00	0.00	0.00	0.00
MSC CSR	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total Choir Concert/SIght-Reading	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Choir Solo & Ensemble	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Orch Concert/Sight-Reading	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total Contest Fees Receivable	14,700.00	3,280.00	2,180.00	5,460.00	22,110.00	22,914.19	45,024.19
Income From Operations -							
Balance Carried Over	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Commission	856.20	0.00	0.00	0.00	0.00	0.00	0.00
Sale of Awards/SR Music	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total Income From Operations -	856.20	0.00	0.00	0.00	0.00	0.00	0.00
Total Income	15,556.20	3,280.00	2,180.00	5,460.00	22,110.00	22,914.19	45,024.19
Gross Profit	15,556.20	3,280.00	2,180.00	5,460.00	22,110.00	22,914.19	45,024.19
Expense							
Awards & Trophies	1,613.80	372.48	248.32	620.80	1,768.82	1,682.54	3,451.36
Bank Charges	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Contest Administrator	0.00	250.00	0.00	250.00	500.00	0.00	500.00
Contest Administrator Expenses	0.00	38.27	16.46	54.73	315.14	149.33	464.47
Contest Clerk	1,080.00	250.00	250.00	500.00	500.00	500.00	1,000.00
Contest Clerk Expenses	53.78	13.08	0.00	13.08	154.34	79.60	233.94
Contest Expenses	294.41	115.54	76.17	191.71	230.00	0.00	230.00
Contest Host	640.00	350.00	250.00	600.00	600.00	600.00	1,200.00
Contest Host Expenses	69.18	0.00	0.00	0.00	0.00	20.00	20.00
Contest On-Line Management	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Judges							
Judges Honorarium	1,620.00	1,000.00	750.00	1,750.00	5,750.00	5,500.00	11,250.00
Judges Expenses	611.57	556.56	414.28	970.84	2,994.05	2,540.62	5,534.67
Judges Lodging	785.35	131.38	0.00	131.38	909.50	1,446.64	2,356.14
Total Judges	3,016.92	1,687.94	1,164.28	2,852.22	9,653.55	9,487.26	19,140.81
Miscellaneous Expenses	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Operating Expense							
Computer Equipment Purchases	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Computer Software & Supplies	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Copy Machine	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Executive Secretary Expenses							
Exec Sec Lodging	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Exec Sec Meals	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Exec Sec Mileage	53.41	0.00	0.00	0.00	0.00	0.00	0.00
Executive Secretary Expenses - Other	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total Executive Secretary Expenses	53.41	0.00	0.00	0.00	0.00	0.00	0.00
Executive Secretary Salary	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Office Supplies	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Postage	1.21	0.00	0.00	0.00	0.00	11.23	11.23
Storage	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Website Design & Maintenance	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total Operating Expense	54.62	0.00	0.00	0.00	0.00	11.23	11.23
Piano Tuning & Rental	0.00	0.00	0.00	0.00	1,015.00	0.00	1,015.00
Printing & Typing	166.00	0.00	0.00	0.00	0.00	0.00	0.00
Sight Reading Music	0.00	0.00	0.00	0.00	0.00	150.00	150.00
Site Expense	0.00	0.00	0.00	0.00	0.00	500.00	500.00
TMEA Region 21	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Video/Audio Taping	2,520.00	0.00	0.00	0.00	0.00	0.00	0.00
Total Expense	9,508.71	3,077.31	2,005.23	5,082.54	14,736.85	13,179.96	27,916.81
Net Income	6,047.49	202.69	174.77	377.46	7,373.15	9,734.23	17,107.38

UIL Region 21 Music
Profit & Loss by Class
June 2018 through May 2019

	Band 1A-4A C/SR (4. Band C/SR)	Band 5A-6A C/SR (4. Band C/SR)	NZMSB CSR (Band MS C/SR)	SZMSB CSR (Band MS C/SR)	Total Band MS C/SR (4. Band C/SR)	Total 4. Band C/SR
Income						
Contest Fees Receivable						
Band Concert/Sight-Reading						
Band 1A-4A C/SR	22,250.00	0.00	0.00	0.00	0.00	22,250.00
Band 5A-6A C/SR	0.00	14,700.00	0.00	0.00	0.00	14,700.00
Band MS C/SR	0.00	0.00	11,900.00	11,050.00	22,950.00	22,950.00
Total Band Concert/Sight-Reading	22,250.00	14,700.00	11,900.00	11,050.00	22,950.00	59,900.00
Band Region Marching	0.00	0.00	0.00	0.00	0.00	0.00
Band Solo & Ensemble						
NZ Band S&E	0.00	0.00	0.00	0.00	0.00	0.00
SZ Band S&E	0.00	0.00	0.00	0.00	0.00	0.00
Total Band Solo & Ensemble	0.00	0.00	0.00	0.00	0.00	0.00
Band Twirling Solo & Ensemble						
NZ Twirling S&E	0.00	0.00	0.00	0.00	0.00	0.00
SZ Twirling S&E	0.00	0.00	0.00	0.00	0.00	0.00
Total Band Twirling Solo & Ensemble	0.00	0.00	0.00	0.00	0.00	0.00
Choir Concert/SIght-Reading						
HSC CSR	0.00	0.00	0.00	0.00	0.00	0.00
MSC CSR	0.00	0.00	0.00	0.00	0.00	0.00
Total Choir Concert/SIght-Reading	0.00	0.00	0.00	0.00	0.00	0.00
Choir Solo & Ensemble	0.00	0.00	0.00	0.00	0.00	0.00
Orch Concert/Sight-Reading	0.00	0.00	0.00	0.00	0.00	0.00
Total Contest Fees Receivable	22,250.00	14,700.00	11,900.00	11,050.00	22,950.00	59,900.00
Income From Operations -						
Balance Carried Over	0.00	0.00	0.00	0.00	0.00	0.00
Commission	0.00	0.00	0.00	0.00	0.00	0.00
Sale of Awards/SR Music	0.00	0.00	0.00	0.00	0.00	0.00
Total Income From Operations -	0.00	0.00	0.00	0.00	0.00	0.00
Total Income	22,250.00	14,700.00	11,900.00	11,050.00	22,950.00	59,900.00
Gross Profit	22,250.00	14,700.00	11,900.00	11,050.00	22,950.00	59,900.00
Expense						
Awards & Trophies	1,480.01	828.79	947.20	828.79	1,775.99	4,084.79
Bank Charges	0.00	0.00	0.00	0.00	0.00	0.00
Contest Administrator	660.00	0.00	0.00	600.00	600.00	1,260.00
Contest Administrator Expenses	0.00	292.38	0.00	227.85	227.85	520.23
Contest Clerk	0.00	0.00	0.00	0.00	0.00	0.00
Contest Clerk Expenses	0.00	0.00	0.00	0.00	0.00	0.00
Contest Expenses	82.02	60.22	63.22	65.40	128.62	270.86
Contest Host	1,000.00	760.00	1,000.00	700.00	1,700.00	3,460.00
Contest Host Expenses	474.66	546.03	222.17	390.00	612.17	1,632.86
Contest On-Line Management	0.00	0.00	0.00	0.00	0.00	0.00
Judges						
Judges Honorarium	6,480.00	3,960.00	3,600.00	3,600.00	7,200.00	17,640.00
Judges Expenses	1,401.43	1,403.51	1,368.64	1,343.12	2,711.76	5,516.70
Judges Lodging	1,159.16	844.48	1,613.60	804.56	2,418.16	4,421.80
Total Judges	9,040.59	6,207.99	6,582.24	5,747.68	12,329.92	27,578.50
Miscellaneous Expenses	0.00	0.00	0.00	0.00	0.00	0.00
Operating Expense						
Computer Equipment Purchases	0.00	0.00	0.00	0.00	0.00	0.00
Computer Software & Supplies	0.00	0.00	0.00	0.00	0.00	0.00
Copy Machine	0.00	0.00	0.00	0.00	0.00	0.00
Executive Secretary Expenses						
Exec Sec Lodging	0.00	0.00	0.00	0.00	0.00	0.00
Exec Sec Meals	0.00	0.00	0.00	0.00	0.00	0.00
Exec Sec Mileage	0.00	0.00	0.00	0.00	0.00	0.00
Executive Secretary Expenses - Other	0.00	0.00	0.00	0.00	0.00	0.00
Total Executive Secretary Expenses	0.00	0.00	0.00	0.00	0.00	0.00
Executive Secretary Salary	0.00	0.00	0.00	0.00	0.00	0.00
Office Supplies	0.00	0.00	0.00	0.00	0.00	0.00
Postage	0.00	0.00	0.00	0.00	0.00	0.00
Storage	0.00	0.00	0.00	0.00	0.00	0.00
Website Design & Maintenance	0.00	0.00	0.00	0.00	0.00	0.00
Total Operating Expense	0.00	0.00	0.00	0.00	0.00	0.00
Piano Tuning & Rental	0.00	0.00	0.00	0.00	0.00	0.00
Printing & Typing	180.00	65.00	50.00	50.00	100.00	345.00
Sight Reading Music	301.49	300.00	150.00	0.00	150.00	751.49
Site Expense	0.00	0.00	0.00	0.00	0.00	0.00
TMEA Region 21	0.00	0.00	0.00	0.00	0.00	0.00
Video/Audio Taping	2,107.00	1,170.00	1,302.00	1,134.00	2,436.00	5,713.00
Total Expense	15,325.77	10,230.41	10,316.83	9,743.72	20,060.55	45,616.73
Net Income	**6,924.23**	**4,469.59**	**1,583.17**	**1,306.28**	**2,889.45**	**14,283.27**

UIL Region 21 Music
Profit & Loss by Class
June 2018 through May 2019

	5. Choir S&E	HSC CSR (6. Choir C/SR)	MSC CSR (6. Choir C/SR)	Total 6. Choir C/SR	8. Orch C/SR	9. Administration	TOTAL
Income							
Contest Fees Receivable							
Band Concert/Sight-Reading							
Band 1A-4A C/SR	0.00	0.00	0.00	0.00	0.00	0.00	22,250.00
Band 5A-6A C/SR	0.00	0.00	0.00	0.00	0.00	0.00	14,700.00
Band MS C/SR	0.00	0.00	0.00	0.00	0.00	0.00	22,950.00
Total Band Concert/Sight-Reading	0.00	0.00	0.00	0.00	0.00	0.00	59,900.00
Band Region Marching	0.00	0.00	0.00	0.00	0.00	0.00	14,700.00
Band Solo & Ensemble							
NZ Band S&E	0.00	0.00	0.00	0.00	0.00	0.00	22,110.00
SZ Band S&E	0.00	0.00	0.00	0.00	0.00	0.00	22,914.19
Total Band Solo & Ensemble	0.00	0.00	0.00	0.00	0.00	0.00	45,024.19
Band Twirling Solo & Ensemble							
NZ Twirling S&E	0.00	0.00	0.00	0.00	0.00	0.00	3,200.00
SZ Twirling S&E	0.00	0.00	0.00	0.00	0.00	0.00	2,260.00
Total Band Twirling Solo & Ensemble	0.00	0.00	0.00	0.00	0.00	0.00	5,460.00
Choir Concert/SIght-Reading							
HSC CSR	0.00	14,875.00	0.00	14,875.00	0.00	0.00	14,875.00
MSC CSR	0.00	0.00	10,625.00	10,625.00	0.00	0.00	10,625.00
Total Choir Concert/SIght-Reading	0.00	14,875.00	10,625.00	25,500.00	0.00	0.00	25,500.00
Choir Solo & Ensemble	7,745.53	0.00	0.00	0.00	0.00	0.00	7,745.53
Orch Concert/Sight-Reading	0.00	0.00	0.00	0.00	1,425.00	0.00	1,425.00
Total Contest Fees Receivable	7,745.53	14,875.00	10,625.00	25,500.00	1,425.00	0.00	159,754.72
Income From Operations -							
Balance Carried Over	0.00	0.00	0.00	0.00	0.00	36,931.44	36,931.44
Commission	0.00	0.00	0.00	0.00	0.00	0.00	856.20
Sale of Awards/SR Music	0.00	0.00	0.00	0.00	0.00	1,128.75	1,128.75
Total Income From Operations -	0.00	0.00	0.00	0.00	0.00	38,060.19	38,916.39
Total Income	7,745.53	14,875.00	10,625.00	25,500.00	1,425.00	38,060.19	198,671.11
Gross Profit	7,745.53	14,875.00	10,625.00	25,500.00	1,425.00	38,060.19	198,671.11
Expense							
Awards & Trophies	862.84	1,065.60	769.61	1,835.21	0.00	0.00	12,468.80
Bank Charges	0.00	0.00	0.00	0.00	0.00	232.50	232.50
Contest Administrator	0.00	0.00	0.00	0.00	0.00	0.00	2,010.00
Contest Administrator Expenses	55.04	0.00	0.00	0.00	0.00	0.00	1,094.47
Contest Clerk	350.00	600.00	600.00	1,200.00	0.00	0.00	4,130.00
Contest Clerk Expenses	0.00	48.00	114.95	162.95	0.00	0.00	463.75
Contest Expenses	0.00	88.29	453.85	542.14	0.00	0.00	1,529.12
Contest Host	450.00	0.00	700.00	700.00	0.00	0.00	7,050.00
Contest Host Expenses	98.66	86.58	0.00	86.58	0.00	0.00	1,907.28
Contest On-Line Management	0.00	0.00	0.00	0.00	0.00	950.00	950.00
Judges							
Judges Honorarium	2,450.00	4,300.00	3,600.00	7,900.00	0.00	0.00	42,610.00
Judges Expenses	1,143.96	1,432.12	1,735.45	3,167.57	0.00	0.00	16,945.31
Judges Lodging	407.45	1,079.10	1,294.59	2,373.69	0.00	0.00	10,475.81
Total Judges	4,001.41	6,811.22	6,630.04	13,441.26	0.00	0.00	70,031.12
Miscellaneous Expenses	0.00	0.00	0.00	0.00	1,425.00	0.00	1,425.00
Operating Expense							
Computer Equipment Purchases	0.00	0.00	0.00	0.00	0.00	699.00	699.00
Computer Software & Supplies	0.00	0.00	0.00	0.00	0.00	1,004.37	1,004.37
Copy Machine	0.00	0.00	0.00	0.00	0.00	950.00	950.00
Executive Secretary Expenses							
Exec Sec Lodging	0.00	0.00	0.00	0.00	0.00	1,107.88	1,107.88
Exec Sec Meals	0.00	0.00	0.00	0.00	0.00	144.00	144.00
Exec Sec Mileage	0.00	0.00	0.00	0.00	0.00	1,031.14	1,084.55
Executive Secretary Expenses - Other	0.00	0.00	0.00	0.00	0.00	387.40	387.40
Total Executive Secretary Expenses	0.00	0.00	0.00	0.00	0.00	2,670.42	2,723.83
Executive Secretary Salary	0.00	0.00	0.00	0.00	0.00	35,400.00	35,400.00
Office Supplies	0.00	0.00	0.00	0.00	0.00	1,192.83	1,192.83
Postage	0.00	0.00	0.00	0.00	0.00	0.00	12.44
Storage	0.00	0.00	0.00	0.00	0.00	400.00	400.00
Website Design & Maintenance	0.00	0.00	0.00	0.00	0.00	238.75	238.75
Total Operating Expense	0.00	0.00	0.00	0.00	0.00	42,555.37	42,621.22
Piano Tuning & Rental	0.00	0.00	0.00	0.00	0.00	0.00	1,015.00
Printing & Typing	0.00	50.00	65.00	115.00	0.00	6.89	632.89
Sight Reading Music	0.00	961.99	425.99	1,387.98	0.00	0.00	2,289.47
Site Expense	0.00	0.00	0.00	0.00	0.00	0.00	500.00
TMEA Region 21	0.00	0.00	0.00	0.00	0.00	723.32	723.32
Video/Audio Taping	0.00	1,470.00	1,000.00	2,470.00	0.00	0.00	10,703.00
Total Expense	5,817.95	11,181.68	10,759.44	21,941.12	1,425.00	44,468.08	161,776.94
Net Income	1,927.58	3,693.32	-134.44	3,558.88	0.00	-6,407.89	36,894.17

Establishing Shared Cost of Administrative Expenditures Based on Quantity of Groups

Class	S&E Student Entries	Total Participating Groups/Calc	Percent Administrative
Reg Marching		42	7.57%
Twirling S&E	323	32	5.83%
Band S&E	2282	228	41.15%
MS Band C/SR		58	10.46%
1a4a Band C/SR		49	8.84%
5a6a Band C/SR		26	4.69%
Choir S&E	590	59	10.64%
MS Choir C/SR		25	4.51%
HS Choir C/SR		35	6.31%
Orch S&E		0	0.00%
Orch C/SR		0	0.00%
	TOTAL GROUPS:	**555**	**100.00%**

2018-19 Adjusted Net Income after Administrative Expenditures v.2

Class	**Percent Administrative**	**Administrative Expense**	**Net Income before Admin**	**Adjusted Net Income**
Reg Marching	7.57%	$3,368.19	$6,047.49	$2,679.30
Twirling S&E	5.83%	$2,590.30	$377.46	($2,212.84)
Band S&E	41.15%	$18,300.48	$17,107.38	($1,193.10)
MS Band C/SR	10.46%	$4,651.31	$3,389.45	($1,261.86)
1a4a Band C/SR	8.84%	$3,929.55	$6,924.23	$2,994.68
5a6a Band C/SR	4.69%	$2,085.07	$3,969.59	$1,884.52
Choir S&E	10.64%	$4,731.50	$1,927.58	($2,803.92)
MS Choir C/SR	4.51%	$2,004.87	-$134.44	($2,139.31)
HS Choir C/SR	6.31%	$2,806.82	$3,693.32	$886.50
Orch S&E	0.00%	$0.00	$0.00	$0.00
Orch C/SR	0.00%	$0.00	$0.00	$0.00
		$44,468.08	**$43,302.06**	**($1,166.02)**

UIL REGION 21
Profit & Loss by Class
June 2017 through May 2018

	01. Band Marching	02. Band Twirling S&E	03. Vocal S&E
Ordinary Income/Expense			
Income			
FEES	13,650.00	5,190.00	7,480.00
Miscellaneous Income	0.00	0.00	0.00
Program Fees	0.00	0.00	0.00
Total Income	13,650.00	5,190.00	7,480.00
Cost of Goods Sold			
AWARDS	953.98	534.60	877.51
Total COGS	953.98	534.60	877.51
Gross Profit	12,696.02	4,655.40	6,602.49
Expense			
Area Marching Contest	0.00	0.00	0.00
CONTEST JUDGES	3,508.91	2,386.29	4,166.01
CONTEST DIRECTOR	0.00	426.17	600.00
CONTEST HOST & SITE EXPENSE	2,160.00	577.02	707.13
CONTEST HOST Piano Rental	0.00	0.00	0.00
CONTEST OFFICE	540.00	0.00	0.00
CONTEST PROGRAMS (PRINTING)	360.00	0.00	0.00
CONTEST RECORD & VIDEO	2,310.00	0.00	0.00
CONTEST SR MUSIC	0.00	0.00	0.00
CONTEST STATE FEE	420.00	0.00	0.00
Miscellaneous	0.00	0.00	0.00
OFFICE EXPENSE	61.05	0.00	24.46
Refunds	0.00	0.00	0.00
void check	0.00	0.00	0.00
Total Expense	9,359.96	3,389.48	5,497.60
Net Ordinary Income	3,336.06	1,265.92	1,104.89
Other Income/Expense			
Other Income			
Interest Income	0.00	0.00	0.00
Total Other Income	0.00	0.00	0.00
Other Expense			
Other Expenses	0.00	0.00	0.00
Total Other Expense	0.00	0.00	0.00
Net Other Income	0.00	0.00	0.00
Income	**3,336.06**	**1,265.92**	**1,104.89**
Less Adm. Cost (26.2%):	**$3,576.17**	**$1,359.73**	**$1,959.69**
Net Income:	**($240.11)**	**($93.81)**	**($854.80)**

UIL REGION 21
Profit & Loss by Class
June 2017 through May 2018

	04. Instrumental S&E	05. STRING S&E	06. Vocal HS/MS C&SR
Ordinary Income/Expense			
Income			
FEES	42,010.00	2,530.00	23,200.00
Miscellaneous Income	0.00	0.00	0.00
Program Fees	0.00	0.00	0.00
Total Income	42,010.00	2,530.00	23,200.00
Cost of Goods Sold			
AWARDS	3,608.55	224.50	1,188.23
Total COGS	3,608.55	224.50	1,188.23
Gross Profit	38,401.45	2,305.50	22,011.77
Expense			
Area Marching Contest	0.00	0.00	0.00
CONTEST JUDGES	18,289.96	1,698.81	14,218.40
CONTEST DIRECTOR	500.00	0.00	1,200.00
CONTEST HOST & SITE EXPENSE	1,500.00	288.11	1,200.00
CONTEST HOST Piano Rental	1,200.00	0.00	0.00
CONTEST OFFICE	500.00	0.00	0.00
CONTEST PROGRAMS (PRINTING)	0.00	0.00	196.50
CONTEST RECORD & VIDEO	0.00	0.00	2,420.00
CONTEST SR MUSIC	0.00	0.00	1,086.49
CONTEST STATE FEE	0.00	0.00	770.00
Miscellaneous	0.00	0.00	0.00
OFFICE EXPENSE	0.00	0.00	85.50
Refunds	0.00	0.00	0.00
void check	0.00	0.00	0.00
Total Expense	21,989.96	1,986.92	21,176.89
Net Ordinary Income	16,411.49	318.58	834.88
Other Income/Expense			
Other Income			
Interest Income	0.00	0.00	0.00
Total Other Income	0.00	0.00	0.00
Other Expense			
Other Expenses	0.00	0.00	0.00
Total Other Expense	0.00	0.00	0.00
Net Other Income	0.00	0.00	0.00
Income	**16,411.49**	**318.58**	**834.88**
Less Adm. Cost (26.2%):	**$11,006.23**	**$662.84**	**$6,078.19**
Net Income:	**$5,405.26**	**($344.26)**	**($5,243.31)**

UIL REGION 21
Profit & Loss by Class
June 2017 through May 2018

	07. Orchestra C&SR	08. Band 1A, 2A, 3A C&SR	09. Band 4A/5A C&SR
Ordinary Income/Expense			
Income			
FEES	9,450.00	21,600.00	11,875.00
Miscellaneous Income	0.00	0.00	0.00
Program Fees	0.00	0.00	0.00
Total Income	9,450.00	21,600.00	11,875.00
Cost of Goods Sold			
AWARDS	623.48	1,152.59	686.36
Total COGS	623.48	1,152.59	686.36
Gross Profit	8,826.52	20,447.41	11,188.64
Expense			
Area Marching Contest	0.00	0.00	0.00
CONTEST JUDGES	4,291.51	7,878.33	7,732.71
CONTEST DIRECTOR	300.00	1,200.00	0.00
CONTEST HOST & SITE EXPENSE	329.37	900.00	1,592.84
CONTEST HOST Piano Rental	0.00	0.00	0.00
CONTEST OFFICE	0.00	0.00	0.00
CONTEST PROGRAMS (PRINTING)	70.00	114.00	97.00
CONTEST RECORD & VIDEO	945.00	2,016.00	1,125.00
CONTEST SR MUSIC	419.58	300.66	300.66
CONTEST STATE FEE	265.00	655.00	295.00
Miscellaneous	0.00	0.00	0.00
OFFICE EXPENSE	0.00	421.55	0.00
Refunds	0.00	0.00	0.00
void check	0.00	0.00	0.00
Total Expense	6,620.46	13,485.54	11,143.21
Net Ordinary Income	2,206.06	6,961.87	45.43
Other Income/Expense			
Other Income			
Interest Income	0.00	0.00	0.00
Total Other Income	0.00	0.00	0.00
Other Expense			
Other Expenses	0.00	0.00	0.00
Total Other Expense	0.00	0.00	0.00
Net Other Income	0.00	0.00	0.00
Income	**2,206.06**	**6,961.87**	**45.43**
Less Adm. Cost (26.2%):	**$2,475.81**	**$5,659.00**	**$3,111.14**
Net Income:	**($269.75)**	**$1,302.87**	**($3,065.71)**

UIL REGION 21
Profit & Loss by Class
June 2017 through May 2018

	10. Band MS C&SR	Unclassified	TOTAL
Ordinary Income/Expense			
Income			
FEES	22,800.00	0.00	159,785.00
Miscellaneous Income	0.00	3,543.99	3,543.99
Program Fees	0.00	0.00	0.00
Total Income	22,800.00	3,543.99	163,328.99
Cost of Goods Sold			
AWARDS	1,198.22	243.24	11,291.26
Total COGS	1,198.22	243.24	11,291.26
Gross Profit	21,601.78	3,300.75	152,037.73
Expense			
Area Marching Contest	0.00	75.08	75.08
CONTEST JUDGES	12,452.26	165.82	76,789.01
CONTEST DIRECTOR	600.00	0.00	4,826.17
CONTEST HOST & SITE EXPENSE	1,200.00	0.00	10,454.47
CONTEST HOST Piano Rental	0.00	0.00	1,200.00
CONTEST OFFICE	200.00	0.00	1,240.00
CONTEST PROGRAMS (PRINTING)	228.00	0.00	1,065.50
CONTEST RECORD & VIDEO	2,520.00	0.00	11,336.00
CONTEST SR MUSIC	300.67	0.00	2,408.06
CONTEST STATE FEE	740.00	0.00	3,145.00
Miscellaneous	0.00	95.00	95.00
OFFICE EXPENSE	0.00	42,893.29	43,485.85
Refunds	0.00	2,090.00	2,090.00
void check	0.00	0.00	0.00
Total Expense	18,240.93	45,319.19	158,210.14
Net Ordinary Income	3,360.85	-42,018.44	-6,172.41
Other Income/Expense			
Other Income			
Interest Income	0.00	171.94	171.94
Total Other Income	0.00	171.94	171.94
Other Expense			
Other Expenses	0.00	15.70	15.70
Total Other Expense	0.00	15.70	15.70
Net Other Income	0.00	156.24	156.24
Income	**3,360.85**	**-41,862.20**	**-6,016.17**
Less Adm. Cost (26.2%):	**$5,973.39**	**$41,862.20**	
Net Income:	**($2,612.54)**		**($6,016.17)**

UIL REGION 21
Profit & Loss by Class
June 2016 through May 2017

	01. Band Marching	02. Band Twirling S&E	03. Vocal S&E
Ordinary Income/Expense			
Income			
FEES	13,325.00	5,650.00	6,960.00
Miscellaneous Income	0.00	0.00	0.00
Program Fees	0.00	0.00	0.00
Total Income	13,325.00	5,650.00	6,960.00
Cost of Goods Sold			
AWARDS	1,429.84	534.12	769.14
Total COGS	1,429.84	534.12	769.14
Gross Profit	11,895.16	5,115.88	6,190.86
Expense			
CONTEST JUDGES	2,678.44	2,371.98	3,774.64
CONTEST DIRECTOR	0.00	250.00	0.00
CONTEST HOST & SITE EXPENSE	350.00	500.00	660.29
CONTEST HOST Piano Rental	0.00	0.00	0.00
CONTEST OFFICE	0.00	0.00	0.00
CONTEST PROGRAMS (PRINTING)	353.03	0.00	0.00
CONTEST RECORD & VIDEO	1,800.00	0.00	0.00
CONTEST SR MUSIC	0.00	0.00	0.00
CONTEST STATE FEE	410.00	0.00	0.00
CONTEST TIMER	752.20	0.00	0.00
Miscellaneous	0.00	0.00	0.00
OFFICE EXPENSE	0.00	0.00	0.00
Refunds	0.00	0.00	0.00
void check	0.00	0.00	0.00
Total Expense	6,343.67	3,121.98	4,434.93
Net Ordinary Income	5,551.49	1,993.90	1,755.93
Other Income/Expense			
Other Income			
Interest Income	0.00	0.00	0.00
Total Other Income	0.00	0.00	0.00
Other Expense			
Other Expenses	0.00	0.00	0.00
Total Other Expense	0.00	0.00	0.00
Net Other Income	0.00	0.00	0.00
Net Income	**5,551.49**	**1,993.90**	**1,755.93**
less adm. cost (Unclassified) [25.0518548252%]	3,338.16 #	1,415.43 #	1,743.61
NET PROFIT/LOSS	**$2,213.33**	**$578.47**	**$12.32**

UIL REGION 21
Profit & Loss by Class
June 2016 through May 2017

	04. Instrumental S&E	06. Vocal HS/MS C&SR
Ordinary Income/Expense		
Income		
FEES	43,090.00	22,800.00
Miscellaneous Income	0.00	0.00
Program Fees	0.00	0.00
Total Income	43,090.00	22,800.00
Cost of Goods Sold		
AWARDS	3,842.38	1,396.66
Total COGS	3,842.38	1,396.66
Gross Profit	39,247.62	21,403.34
Expense		
CONTEST JUDGES	18,002.18	13,087.63
CONTEST DIRECTOR	1,249.80	1,200.00
CONTEST HOST & SITE EXPENSE	1,778.90	1,843.03
CONTEST HOST Piano Rental	1,015.00	0.00
CONTEST OFFICE	500.00	0.00
CONTEST PROGRAMS (PRINTING)	0.00	195.65
CONTEST RECORD & VIDEO	0.00	2,230.00
CONTEST SR MUSIC	0.00	1,181.04
CONTEST STATE FEE	0.00	735.00
CONTEST TIMER	0.00	0.00
Miscellaneous	0.00	0.00
OFFICE EXPENSE	0.00	0.00
Refunds	0.00	0.00
void check	0.00	0.00
Total Expense	22,545.88	20,472.35
Net Ordinary Income	16,701.74	930.99
Other Income/Expense		
Other Income		
Interest Income	0.00	0.00
Total Other Income	0.00	0.00
Other Expense		
Other Expenses	0.00	0.00
Total Other Expense	0.00	0.00
Net Other Income	0.00	0.00
Net Income	**16,701.74**	**930.99**
less adm. cost (Unclassified) [25.0518548252%]	10,794.84 #	5,711.82 #
NET PROFIT/LOSS	**$5,906.90**	**($4,780.83)**

UIL REGION 21
Profit & Loss by Class
June 2016 through May 2017

	08. Band 1A, 2A, 3A C&SR	09. Band 4A/5A C&SR
Ordinary Income/Expense		
Income		
FEES	21,600.00	11,400.00
Miscellaneous Income	0.00	0.00
Program Fees	0.00	0.00
Total Income	21,600.00	11,400.00
Cost of Goods Sold		
AWARDS	1,611.60	655.96
Total COGS	1,611.60	655.96
Gross Profit	19,988.40	10,744.04
Expense		
CONTEST JUDGES	8,857.21	5,554.24
CONTEST DIRECTOR	300.00	300.00
CONTEST HOST & SITE EXPENSE	1,086.79	367.00
CONTEST HOST Piano Rental	0.00	0.00
CONTEST OFFICE	0.00	0.00
CONTEST PROGRAMS (PRINTING)	114.00	120.61
CONTEST RECORD & VIDEO	1,008.00	1,920.00
CONTEST SR MUSIC	290.04	290.04
CONTEST STATE FEE	675.00	285.00
CONTEST TIMER	0.00	0.00
Miscellaneous	0.00	0.00
OFFICE EXPENSE	0.00	0.00
Refunds	0.00	0.00
void check	0.00	0.00
Total Expense	12,331.04	8,836.89
Net Ordinary Income	7,657.36	1,907.15
Other Income/Expense		
Other Income		
Interest Income	0.00	0.00
Total Other Income	0.00	0.00
Other Expense		
Other Expenses	0.00	0.00
Total Other Expense	0.00	0.00
Net Other Income	0.00	0.00
Net Income	**7,657.36**	**1,907.15**
less adm. cost (Unclassified) [25.0518548252%]	5,411.20 #	2,855.91 #
NET PROFIT/LOSS	**$2,246.16**	**($948.76)**

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Accrual Basis

UIL REGION 21
Profit & Loss by Class
June 2016 through May 2017

	10. Band MS C&SR	Unclassified	TOTAL
Ordinary Income/Expense			
Income			
FEES	24,650.00	0.00	149,475.00
Miscellaneous Income	0.00	2,112.69	2,112.69
Program Fees	0.00	0.00	0.00
Total Income	24,650.00	2,112.69	151,587.69
Cost of Goods Sold			
AWARDS	1,868.29	103.86	12,211.85
Total COGS	1,868.29	103.86	12,211.85
Gross Profit	22,781.71	2,008.83	139,375.84
Expense			
CONTEST JUDGES	11,782.03	0.00	66,108.35
CONTEST DIRECTOR	0.00	0.00	3,299.80
CONTEST HOST & SITE EXPENSE	1,938.33	0.00	8,524.34
CONTEST HOST Piano Rental	0.00	0.00	1,015.00
CONTEST OFFICE	0.00	0.00	500.00
CONTEST PROGRAMS (PRINTING)	228.00	0.00	1,011.29
CONTEST RECORD & VIDEO	2,480.00	0.00	9,438.00
CONTEST SR MUSIC	290.03	0.00	2,051.15
CONTEST STATE FEE	750.00	0.00	2,855.00
CONTEST TIMER	0.00	0.00	752.20
Miscellaneous	0.00	234.91	234.91
OFFICE EXPENSE	0.00	39,373.67	39,373.67
Refunds	0.00	0.00	0.00
void check	0.00	0.00	0.00
Total Expense	17,468.39	39,608.58	135,163.71
Net Ordinary Income	5,313.32	-37,599.75	4,212.13
Other Income/Expense			
Other Income			
Interest Income	0.00	66.25	66.25
Total Other Income	0.00	66.25	66.25
Other Expense			
Other Expenses	0.00	6.00	6.00
Total Other Expense	0.00	6.00	6.00
Net Other Income	0.00	60.25	60.25
Net Income	**5,313.32**	**-37,539.50**	**4,272.38**
less adm. cost (Unclassified) [25.0518548252%]	6,175.28		
NET PROFIT/LOSS	**($861.96)**		$4,365.62

UIL REGION 21
Profit or (Loss) by Contest
June 2015 through May 2016

	01. Band Marching	02. Band Twirling S&E	03. Vocal S&E
Ordinary Income/Expense			
Income			
FEES	11,700.00	4,986.00	7,344.00
Miscellaneous Income	0.00	0.00	0.00
Program Fees	0.00	0.00	0.00
Total Income	11,700.00	4,986.00	7,344.00
Cost of Goods Sold			
AWARDS	1,080.60	581.06	904.22
Total COGS	1,080.60	581.06	904.22
Gross Profit	10,619.40	4,404.94	6,439.78
Expense			
CONTEST JUDGES	2,983.38	2,396.50	4,105.19
CONTEST DIRECTOR	0.00	0.00	959.50
CONTEST HOST & SITE EXPENSE	673.48	507.31	758.79
CONTEST HOST Piano Rental	0.00	0.00	0.00
CONTEST OFFICE	0.00	200.00	0.00
CONTEST PROGRAMS (PRINTING)	402.00	0.00	0.00
CONTEST RECORD & VIDEO	1,800.00	0.00	0.00
CONTEST SR MUSIC	0.00	0.00	0.00
CONTEST STATE FEE	600.00	0.00	0.00
CONTEST TIMER	540.00	0.00	0.00
Miscellaneous	0.00	0.00	0.00
OFFICE EXPENSE	31.64	0.00	0.00
Refunds	0.00	0.00	-36.00
void check	0.00	0.00	0.00
Total Expense	7,030.50	3,103.81	5,787.48
Net Ordinary Income	3,588.90	1,301.13	652.30
Other Income/Expense			
Other Income			
Interest Income	0.00	0.00	0.00
Total Other Income	0.00	0.00	0.00
Net Income	**3,588.90**	**1,301.13**	**652.30**
Less Adm. Cost (24.3%)	$2,845.88	$1,212.78	$1,786.34
TOTAL Profit/Loss	**$743.02**	**$88.35**	**($1,134.04)**

UIL REGION 21
Profit or (Loss) by Contest
June 2015 through May 2016

	04. Instrumental S&E	05. STRING S&E
Ordinary Income/Expense		
Income		
FEES	38,531.00	2,700.00
Miscellaneous Income	0.00	0.00
Program Fees	0.00	0.00
Total Income	38,531.00	2,700.00
Cost of Goods Sold		
AWARDS	4,041.63	213.55
Total COGS	4,041.63	213.55
Gross Profit	34,489.37	2,486.45
Expense		
CONTEST JUDGES	18,628.78	1,623.35
CONTEST DIRECTOR	500.00	0.00
CONTEST HOST & SITE EXPENSE	1,963.68	373.17
CONTEST HOST Piano Rental	607.50	0.00
CONTEST OFFICE	500.00	0.00
CONTEST PROGRAMS (PRINTING)	0.00	0.00
CONTEST RECORD & VIDEO	0.00	0.00
CONTEST SR MUSIC	0.00	0.00
CONTEST STATE FEE	0.00	0.00
CONTEST TIMER	0.00	0.00
Miscellaneous	0.00	0.00
OFFICE EXPENSE	76.57	26.41
Refunds	-1,926.00	0.00
void check	0.00	0.00
Total Expense	20,350.53	2,022.93
Net Ordinary Income	14,138.84	463.52
Other Income/Expense		
Other Income		
Interest Income	0.00	0.00
Total Other Income	0.00	0.00
Net Income	**14,138.84**	**463.52**
Less Adm. Cost (24.3%)	$9,372.19	$656.74
TOTAL Profit/Loss	**$4,766.65**	**($193.22)**

UIL REGION 21
Profit or (Loss) by Contest
June 2015 through May 2016

	06. Vocal HS/MS C&SR	07. Orchestra C&SR
Ordinary Income/Expense		
Income		
FEES	20,150.00	6,800.00
Miscellaneous Income	0.00	0.00
Program Fees	0.00	0.00
Total Income	20,150.00	6,800.00
Cost of Goods Sold		
AWARDS	1,386.01	414.48
Total COGS	1,386.01	414.48
Gross Profit	18,763.99	6,385.52
Expense		
CONTEST JUDGES	12,347.56	3,065.27
CONTEST DIRECTOR	600.00	300.00
CONTEST HOST & SITE EXPENSE	1,799.58	473.78
CONTEST HOST Piano Rental	270.00	0.00
CONTEST OFFICE	0.00	0.00
CONTEST PROGRAMS (PRINTING)	303.46	0.00
CONTEST RECORD & VIDEO	2,038.00	720.00
CONTEST SR MUSIC	1,083.84	365.85
CONTEST STATE FEE	730.00	200.00
CONTEST TIMER	0.00	0.00
Miscellaneous	0.00	0.00
OFFICE EXPENSE	0.00	0.00
Refunds	0.00	0.00
void check	0.00	0.00
Total Expense	19,172.44	5,124.90
Net Ordinary Income	-408.45	1,260.62
Other Income/Expense		
Other Income		
Interest Income	0.00	0.00
Total Other Income	0.00	0.00
Net Income	**(408.45)**	**1,260.62**
Less Adm. Cost (24.3%)	$4,901.24	$1,654.02
TOTAL Profit/Loss	**($5,309.69)**	**($393.40)**

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Accrual Basis

UIL REGION 21
Profit or (Loss) by Contest
June 2015 through May 2016

	08. Band 1A, 2A, 3A C&SR	09. Band 4A/5A C&SR
Ordinary Income/Expense		
Income		
FEES	19,550.00	11,250.00
Miscellaneous Income	0.00	0.00
Program Fees	0.00	0.00
Total Income	19,550.00	11,250.00
Cost of Goods Sold		
AWARDS	1,566.30	670.36
Total COGS	1,566.30	670.36
Gross Profit	17,983.70	10,579.64
Expense		
CONTEST JUDGES	8,274.70	7,067.13
CONTEST DIRECTOR	0.00	0.00
CONTEST HOST & SITE EXPENSE	661.82	776.28
CONTEST HOST Piano Rental	0.00	0.00
CONTEST OFFICE	300.00	300.00
CONTEST PROGRAMS (PRINTING)	163.30	140.00
CONTEST RECORD & VIDEO	1,050.00	1,794.00
CONTEST SR MUSIC	258.47	258.48
CONTEST STATE FEE	635.00	295.00
CONTEST TIMER	0.00	0.00
Miscellaneous	0.00	0.00
OFFICE EXPENSE	125.89	125.90
Refunds	0.00	0.00
void check	0.00	0.00
Total Expense	11,469.18	10,756.79
Net Ordinary Income	6,514.52	-177.15
Other Income/Expense		
Other Income		
Interest Income	0.00	0.00
Total Other Income	0.00	0.00
Net Income	**6,514.52**	**(177.15)**
Less Adm. Cost (24.3%)	$4,755.30	$2,736.43
TOTAL Profit/Loss	**$1,759.22**	**($2,913.58)**

UIL REGION 21
Profit or (Loss) by Contest
June 2015 through May 2016

	10. Band MS C&SR	Unclassified	TOTAL
Ordinary Income/Expense			
Income			
FEES	21,375.00	0.00	144,386.00
Miscellaneous Income	0.00	4,588.58	4,588.58
Program Fees	0.00	168.00	168.00
Total Income	21,375.00	4,756.58	149,142.58
Cost of Goods Sold			
AWARDS	743.31	720.40	12,321.92
Total COGS	743.31	720.40	12,321.92
Gross Profit	20,631.69	4,036.18	136,820.66
Expense			
CONTEST JUDGES	11,925.90	0.00	72,417.76
CONTEST DIRECTOR	0.00	0.00	2,359.50
CONTEST HOST & SITE EXPENSE	2,947.26	0.00	10,935.15
CONTEST HOST Piano Rental	0.00	0.00	877.50
CONTEST OFFICE	300.00	0.00	1,600.00
CONTEST PROGRAMS (PRINTING)	280.00	0.00	1,288.76
CONTEST RECORD & VIDEO	2,128.00	0.00	9,530.00
CONTEST SR MUSIC	258.47	0.00	2,225.11
CONTEST STATE FEE	715.00	900.00	4,075.00
CONTEST TIMER	0.00	0.00	540.00
Miscellaneous	0.00	1,435.28	1,435.28
OFFICE EXPENSE	0.00	36,875.13	37,261.54
Refunds	0.00	0.00	-1,962.00
void check	0.00	0.00	0.00
Total Expense	18,554.63	39,210.41	142,583.60
Net Ordinary Income	2,077.06	-35,174.23	-5,762.94
Other Income/Expense			
Other Income			
Interest Income	0.00	54.10	54.10
Total Other Income	0.00	54.10	54.10
Net Income	**2,077.06**	**(35,120.13)**	**(5,708.84)**
Less Adm. Cost (24.3%)	$5,199.21 =	**$35,120.13**	
TOTAL Profit/Loss	**($3,122.15)**		**($5,708.84)**

UIL REGION 21
Profit & Loss by Class
June 2014 through May 2015

	01. Band Marching	02. Band Twirling S&E	03. Vocal S&E
Ordinary Income/Expense			
Income			
FEES	12,300.00	4,968.00	7,578.00
Miscellaneous Income	0.00	0.00	0.00
Program Fees	0.00	0.00	0.00
Total Income	12,300.00	4,968.00	7,578.00
Cost of Goods Sold			
AWARDS	1,011.99	282.60	662.67
Total COGS	1,011.99	282.60	662.67
Gross Profit	11,288.01	4,685.40	6,915.33
Expense			
Area Marching Contest	0.00	0.00	0.00
CONTEST JUDGES	2,677.04	1,668.36	3,890.01
CONTEST DIRECTOR	0.00	0.00	400.00
CONTEST HOST & SITE EXPENSE	550.00	291.46	671.58
CONTEST OFFICE	0.00	200.00	0.00
CONTEST PROGRAMS (PRINTING)	419.00	0.00	0.00
CONTEST RECORD & VIDEO	1,845.00	0.00	0.00
CONTEST SR MUSIC	0.00	0.00	0.00
CONTEST STATE FEE	400.00	0.00	0.00
Miscellaneous	0.00	0.00	0.00
OFFICE EXPENSE	0.00	0.00	0.00
Refunds	0.00	0.00	0.00
Shiping	0.00	0.00	0.00
void check	0.00	0.00	0.00
Total Expense	5,891.04	2,159.82	4,961.59
Net Ordinary Income	5,396.97	2,525.58	1,953.74
Other Income/Expense			
Other Income			
Interest Income	0.00	0.00	0.00
Total Other Income	0.00	0.00	0.00
Other Expense			
Other Expenses	0.00	0.00	0.00
Total Other Expense	0.00	0.00	0.00
Net Other Income	0.00	0.00	0.00
Net Income	**5,396.97**	**2,525.58**	**1,953.74**
Adm. Cost	2,709.12	1,192.32	1,818.72
Profit/(Loss)	**$2,687.85**	**$1,333.26**	**$135.02**

UIL REGION 21
Profit & Loss by Class
June 2014 through May 2015

	04. Instrumental S&E	06. Vocal HS/MS C&SR	08. Band 1A, 2A, 3A C&SR
Ordinary Income/Expense			
Income			
FEES	39,483.00	22,050.00	19,550.00
Miscellaneous Income	0.00	0.00	0.00
Program Fees	0.00	0.00	0.00
Total Income	39,483.00	22,050.00	19,550.00
Cost of Goods Sold			
AWARDS	3,319.05	972.26	1,446.28
Total COGS	3,319.05	972.26	1,446.28
Gross Profit	36,163.95	21,077.74	18,103.72
Expense			
Area Marching Contest	0.00	0.00	0.00
CONTEST JUDGES	16,506.21	7,488.74	7,884.18
CONTEST DIRECTOR	400.00	750.00	0.00
CONTEST HOST & SITE EXPENSE	2,465.60	772.57	750.00
CONTEST OFFICE	1,000.00	200.00	250.00
CONTEST PROGRAMS (PRINTING)	0.00	955.71	0.00
CONTEST RECORD & VIDEO	0.00	2,336.00	1,794.00
CONTEST SR MUSIC	0.00	1,484.98	251.91
CONTEST STATE FEE	0.00	770.00	630.00
Miscellaneous	0.00	0.00	0.00
OFFICE EXPENSE	0.00	58.39	0.00
Refunds	9.00	0.00	0.00
Shiping	0.00	0.00	0.00
void check	0.00	0.00	0.00
Total Expense	20,380.81	14,816.39	11,560.09
Net Ordinary Income	15,783.14	6,261.35	6,543.63
Other Income/Expense			
Other Income			
Interest Income	0.00	0.00	0.00
Total Other Income	0.00	0.00	0.00
Other Expense			
Other Expenses	0.00	0.00	0.00
Total Other Expense	0.00	0.00	0.00
Net Other Income	0.00	0.00	0.00
Net Income	**15,783.14**	**6,261.35**	**6,543.63**
Adm. Cost	9,475.92	5,292.00	4,692.00
Profit/(Loss)	**$6,307.22**	**$969.35**	**$1,851.63**

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06/08/15
Accrual Basis

UIL REGION 21
Profit & Loss by Class
June 2014 through May 2015

	09. Band 4A/5A C&SR	10. Band MS C&SR	Unclassified	TOTAL
Ordinary Income/Expense				
Income				
FEES	11,250.00	20,250.00	0.00	137,429.00
Miscellaneous Income	0.00	0.00	4,394.67	4,394.67
Program Fees	0.00	0.00	0.00	0.00
Total Income	11,250.00	20,250.00	4,394.67	141,823.67
Cost of Goods Sold				
AWARDS	734.58	578.75	8,233.19	17,241.37
Total COGS	734.58	578.75	8,233.19	17,241.37
Gross Profit	10,515.42	19,671.25	-3,838.52	124,582.30
Expense				
Area Marching Contest	0.00	0.00	156.11	156.11
CONTEST JUDGES	5,854.21	11,052.45	222.00	57,243.20
CONTEST DIRECTOR	0.00	0.00	0.00	1,550.00
CONTEST HOST & SITE EXPENSE	500.00	1,013.80	0.00	7,015.01
CONTEST OFFICE	250.00	0.00	0.00	1,900.00
CONTEST PROGRAMS (PRINTING)	0.00	316.99	0.00	1,691.70
CONTEST RECORD & VIDEO	1,000.00	2,145.00	0.00	9,120.00
CONTEST SR MUSIC	251.92	251.91	0.00	2,240.72
CONTEST STATE FEE	280.00	685.00	0.00	2,765.00
Miscellaneous	0.00	0.00	306.27	306.27
OFFICE EXPENSE	0.00	0.00	36,733.71	36,792.10
Refunds	0.00	0.00	0.00	9.00
Shiping	0.00	0.00	0.00	0.00
void check	0.00	0.00	0.00	0.00
Total Expense	8,136.13	15,465.15	37,418.09	120,789.11
Net Ordinary Income	2,379.29	4,206.10	-41,256.61	3,793.19
Other Income/Expense				
Other Income				
Interest Income	0.00	0.00	53.21	53.21
Total Other Income	0.00	0.00	53.21	53.21
Other Expense				
Other Expenses	0.00	0.00	19.03	19.03
Total Other Expense	0.00	0.00	19.03	19.03
Net Other Income	0.00	0.00	34.18	34.18
Net Income	**2,379.29**	**4,206.10**	**-41,222.43**	**3,827.37**
Adm. Cost	2,700.00	4,860.00		
Profit/(Loss)	**($320.71)**	**($653.90)**		**$12,309.72**